WHITEWALL

SUNDAY 27TH OCTOBER – SET UP

04:00	Access to loading bays for Nine Kings and Westbourne Suite
05:00	Build commences in Nine Kings
07:00	NetSuite demogrounds and expo build commences
07:00	Branding install & registration set up commences
13:00	Graphics Editor arrives
16:00 – 18:00	Technical rehearsals (Nine Kings Suite)
17:00	Client walk-through of all areas to sign-off branding, 3 activation spaces, usher placement & NetSuite demogrounds
19:00 – 19:30	Client rehearsal - Nicky Tozer (Nine Kings Suite)

MONDAY 28TH OCTOBER – EVENT DAY MORNING

07:00	upstage staff arrive
07:15	3 x BDR's arrive and briefed
07:30	13 x BDR's arrive onsite
07:30 - 08:15	Sponsor registration open
07:30 – 08:00	Town Hall badge checks in progress
07:45 - 08:00	BDR guest flow staff briefing
08:00 – 09:00	Town Hall
08:15	Host/hostess/BDR guest flow staff in positions
08:30 - 10:00	Guest registration open
08:30 - 10:00	Registration and refreshments
08:30	Photographer onsite
09:00 - 09:15	Client rehearsal - Nicky/Evan (Nine Kings Suite)
09:15 - 09:30	Customer rehearsal (Nine Kings Suite)
10:00 – 11:30	Morning plenary session (Nine Kings Suite)

MONDAY 28TH OCTOBER – EVENT DAY AFTERNOON

11:30 – 13:00	Plenary turn around
11:30 – 13:00	Lunch and networking (Westbourne Suite)
13:00 – 13:45	Breakout sessions
14:00 – 14:45	Breakout sessions
14:45 – 15:30	Networking break (Westbourne Suite)
15:30 – 16:15	Breakout sessions
16:30 – 17:15	Breakout sessions
17:15 – 19:00	Networking reception (Westbourne Suite)
18:00	Plenary load-out commences
19:30	Expo load-out commences
	Photographer to depart. Edited images to be handed to upstage

VENUE & CATERING

ROYAL LANCASTER

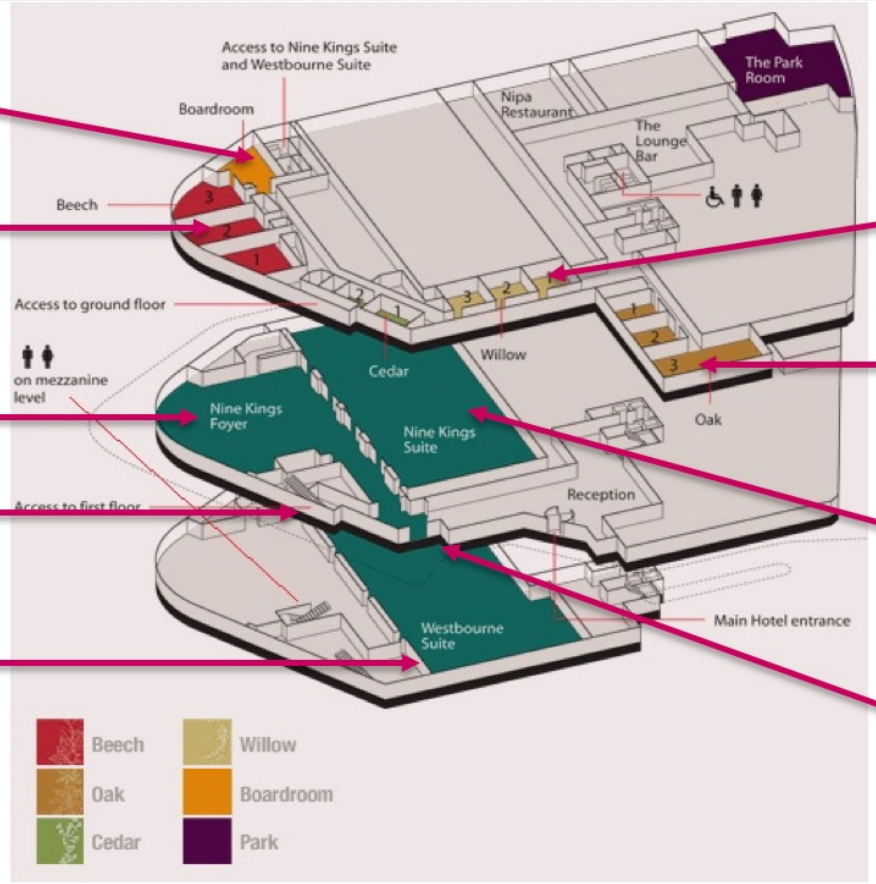
Buildathon

Breakout 5

Registration

Access to 1st floor

Expo & networking



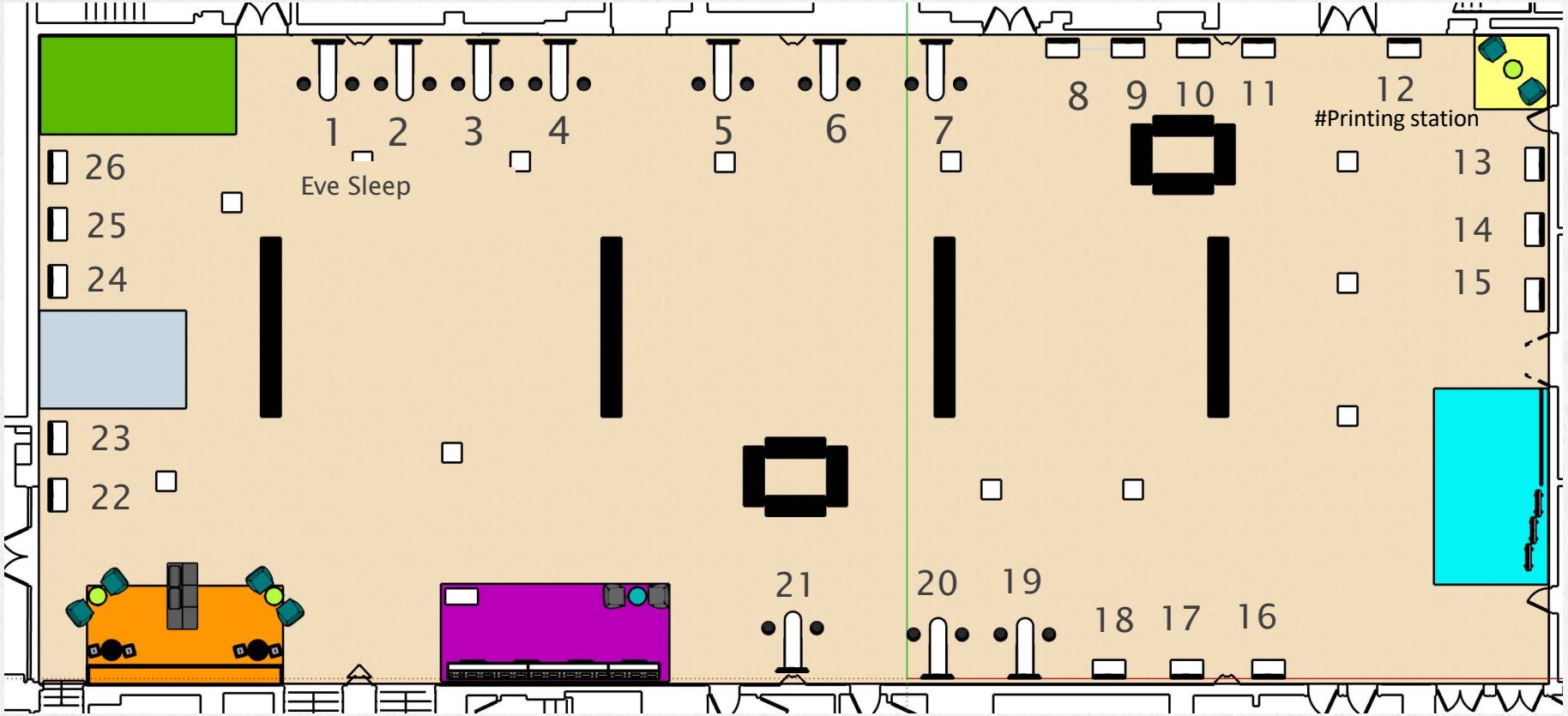
Event office

Press room

Plenary & breakouts 1-4

Private entrance

WESTBOURNE SUITE – CATERING LAYOUT



4 x hot buffet stations

2 x dessert stations

CATERING X 800

BREAK MENUS

ARRIVAL BREAK – 08:30 – 10:00

Granola Bars

Croissants

Mini Waffles

Fruit Skewers

Tea, Coffee, & Water

***

AFTERNOON BREAK – 14:45 – 15:30

Mini Donuts

Flavored Popcorn

Tea, Coffee & Water

CATERING X 800

LUNCH MENU 11:30 – 13:00

SALAD BAR

Mixed Green

Moroccan cous cous

Thai Beef

Pasta and Salmon

***

MAIN COURSE

Chicken Korma

Roast Cod, minted peas and new potatoes

Tortellini of tomato basil and mozzarella

***

DELI PLATTER

Grilled Asparagus

***

DESSERTS

Chocolate and Hazel Brownies

Lemon and Lime Posset

Seasonal Fruit

Sticky toffee pudding with butterscotch sauce and pouring cream

CATERING X 800

RECEPTION 17:15 – 19:00

CANAPÉS

Smoked salmon cream cheese roulade,
Avruga caviar on blinis

Beetroot, goat's cheese and honey panna cotta with
cracked black pepper

Parma ham, rocket, sun blushed tomato and
parmesan roulade

Chicken gyoza with soy sauce

Braised short rib of beef pithivier

Mini vegetable cottage pie

Selection of macarons

***

DRINKS

Beer

House Wine

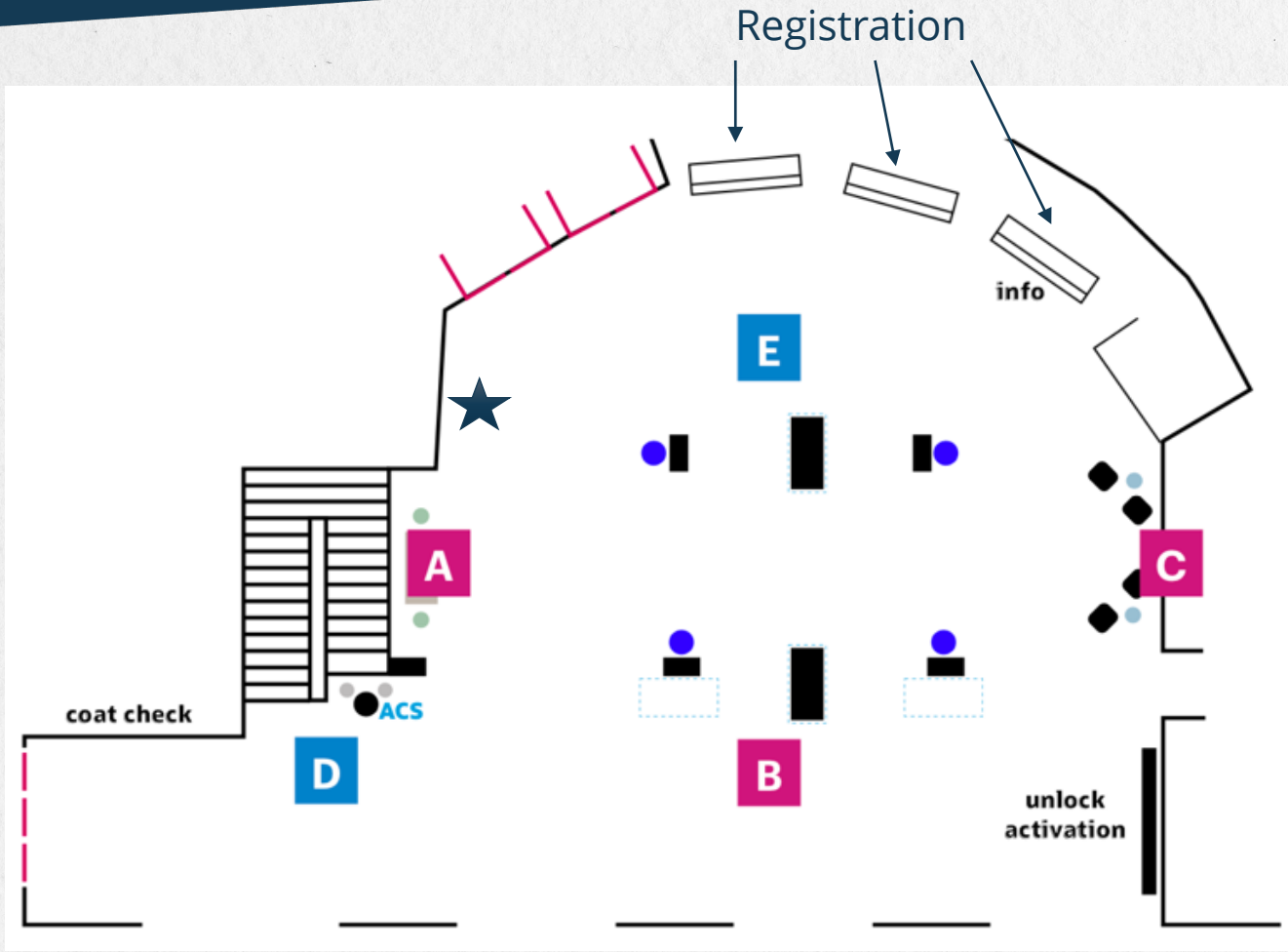
Red, White and Rosé

Soda

REGISTRATION

CURRENT REGISTRATION NO: 1457

FLOW



★ 2 x fast track scanner

THINKREG PROVIDING:

9 x registration computers
5 x admin computers
8 x badge printers
9 x registration Scanners
4 x fast track scanners
26 x lead retrieval devices
10 x session tracking devices
4 x Demoground scanners

REGISTERING AND BADGE SCANNING

- All guests will be welcomed and will be asked to scan their barcode at one of the multiple scanning points or, if their barcode is not available, type their name into the touch pads on the desks
- We will manage increased periods of guest arrival by placing two remote barcode scanners with BDRs in the conference foyer
- Badge will print and host/hostess/BDR will pass across the badge and appropriate back card and attach a lanyard
- Once the badge is printed, the system will automatically update that delegate as ‘attended’
- Pocket agendas will be located on the Registration desks for delegates to collect as well as at the Info desk
- Session scanning devices (x10) will be configured by 11.00am to collect breakout attendance data

ONSITE REGISTRATION

- Any guest who has not pre-registered will be directed to the Onsite Registration desk
- They will complete an online check in form which will capture the required data and the information will be automatically fed back into the Certain system at the end of the day
- If a public sector/government attendee arrives and has not submitted their approval form in advance, there will be a pop up message for the employee checking them in notifying they need to be directed to a manager.
- On site, the sector/government attendee must fill out the form to accept, deny or pay for charges connected to the event.

DELEGATE BAGS

DELEGATE BAGS CONTENTS

10 x sponsor inserts

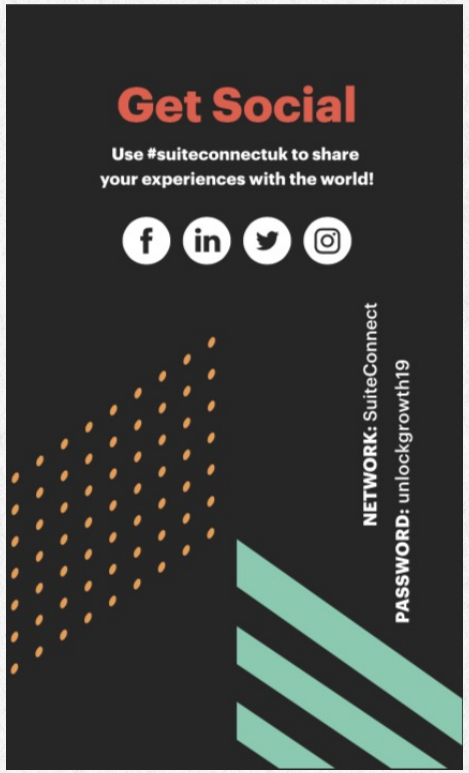
1 x Fever Tree tonic & voucher

1 x NetSuite notebook

Bags & Keys will not be given to guests with blue employee badges

BADGES

FRONT



BACK

Provided by Brandvia and ThinkReg

BADGES

ATTENDEE = BLACK

ANALYST = PINK

EMPLOYEE = BLUE

Provided by Brandvia and ThinkReg

BADGES

PARTNER = PINK

SPONSOR = GREEN

MEDIA / BLOGGER = ORANGE

Provided by Brandvia and ThinkReg

ONSITE STAFFING

TYPE	AMOUNT	START	FINISH	AREAS
BDRs	13	07:30	18:00	Registration, session scanning, info desk and directional
Upstage Staff	3	07:00	18:00	Registration, session scanning and directional
ThinkReg	1	07:00	19:00	Scanning
NetSuite Staff	3	07:15	11:00	Town Hall badge checks, directional, and Walk-in approvals

ATTIRE

- T-shirts provided by NetSuite
- Scarves provided by NetSuite
- Black jeans with no rips or holes

REGISTRATION DESKS

Side Panel 1
500mm w x 812mm h

Side Panel 4
500mm w x 812mm h

REGISTRATION BAGS STORAGE WALL

MORNING PLENARY SESSION

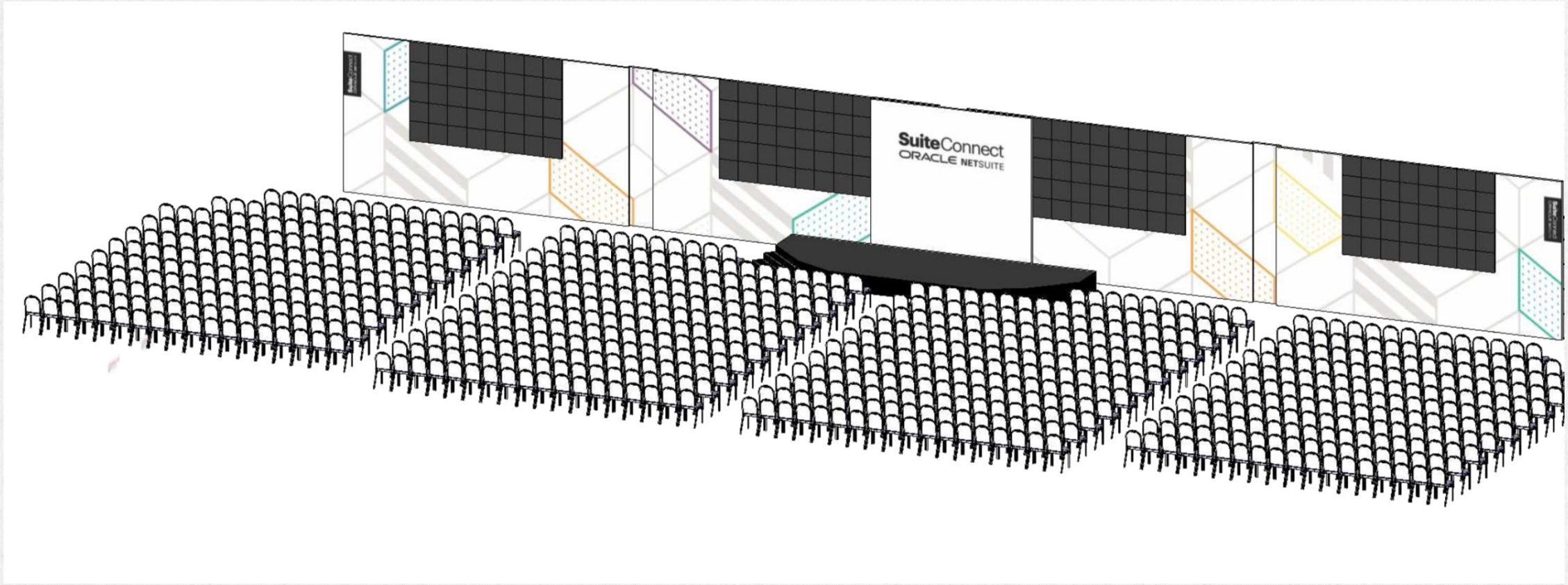
10:00 – 11:30

GUEST SPEAKER – BRUCE DICKINSON

BRUCE DICKINSON SCHEDULE

10:00	Scheduled arrival
11:00 – 11:15	Presentation
11:15 – 11:30	Q&A
11:30 – 11:45	Meet & Greet
12:00	Departure

NINE KINGS SUITE



SCENIC BACKDROP

GENERAL SESSION SET

REGISTRATION BAGS STORAGE WALL

VIDEO

- 4 x 4mx2.5m LED screen
- 2 x 42inch comfort monitor sets
- 1 x Barco Seamless Switcher
- Full Apple/PC Show System
- 2 x Micro Cue2 System
- 1 x Countdown Timer Kit

AUDIO

- D&B audio system w/ speaker array
- 1 x lectern mic (as required)
- 9 x lavalier mics
- 4 x handheld mics

RECORD

- 2x Sony PMW HD cameras on risers
- 1x Sony PMW HD roving camera
- 4x Hyperdeck Studio Pro records

STAGE FURNITURE

GENERAL SESSION

3 x KOARP Armchair
2 x GLADOM green side tables

TOWNHALL

As per above

WHITEWALL

BREAKOUTS

13:00 – 13:45
14:00 – 14:45
15:30 – 16:15
16:30 – 17:15

BREAKOUTS SCHEDULE

Efficient, Effective, Compliant Financials — Nine Kings D

+ NetSuite ERP: Modernize Your Financial Processes
+ World-Class Budgeting, Planning, and Forecasting with Oracle NetSuite
+ Cash is King: New Cash Management Developments in NetSuite
+ Doing More with Less: Using integration to automate business processes in NetSuite

Customer Acquisition, Growth & Retention — Nine Kings C

+ Brexit, Europe and MTD 2020
+ Scaling Accounts Payable Operations with NetSuite: Maximizing Lean Finance Operations
+ Tips and Tricks for Intermediate and Advanced NetSuite Users
+ Using Email to Drive Deeper Engagement and More Revenue with the Bronto Email Marketing Platform

Enhance Your Operations — Nine Kings B

+ International Expansion
+ Getting Started with NetSuite: SuiteSuccess
+ Sleeping More Soundly with Eve Sleep
+ VC Pitch: You Get One Chance to Make a First Impression. Make It Count!

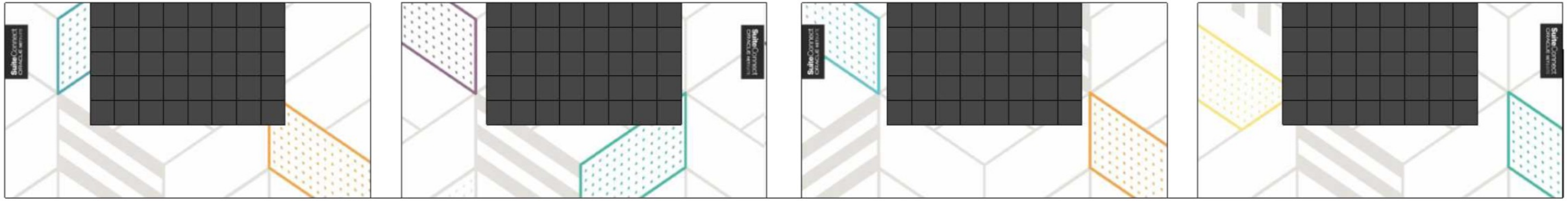
Get More Out of NetSuite — Nine Kings A

+ Optimise Your Suite: ACS & LCS
+ Customer Training Session: Dashboards
+ What's New and What's Next? 19.2 and Product Roadmap
+ Customer Training Session: Suite Analytics

NetSuite for Partners (these sessions are only available to NetSuite Partners) — Beech Suite

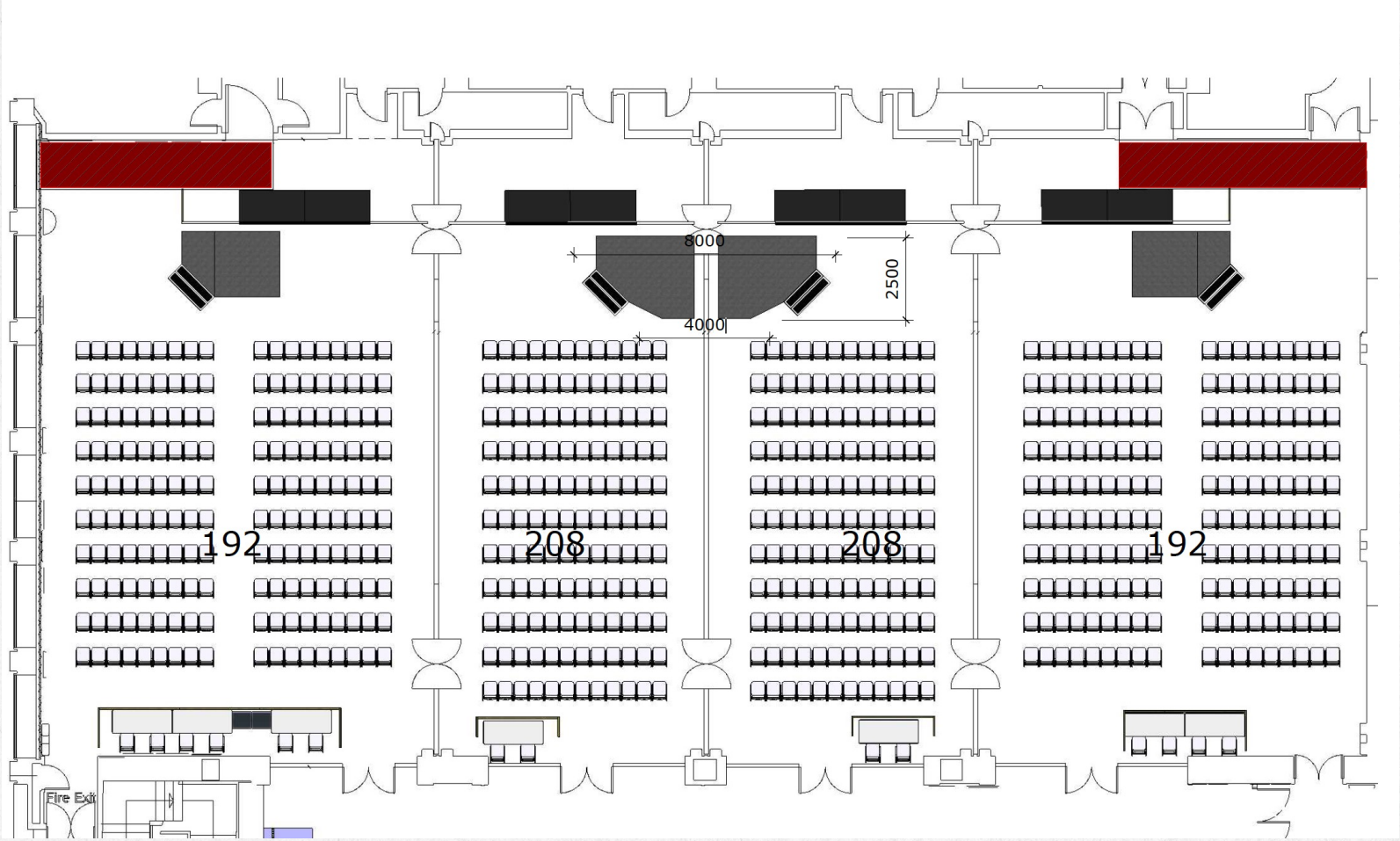
+ It's a SuiteLife! Accelerate Your Partnership
+ Unlock the Suite with Planning & Budgeting and Professional Services Automation
+ Partner's Guide to Unlocking Growth
+ Build Your Funnel Through Effective Marketing & Appointment Setting

NINE KINGS A / B / C / D – SET DESIGN



BREAKOUT SET

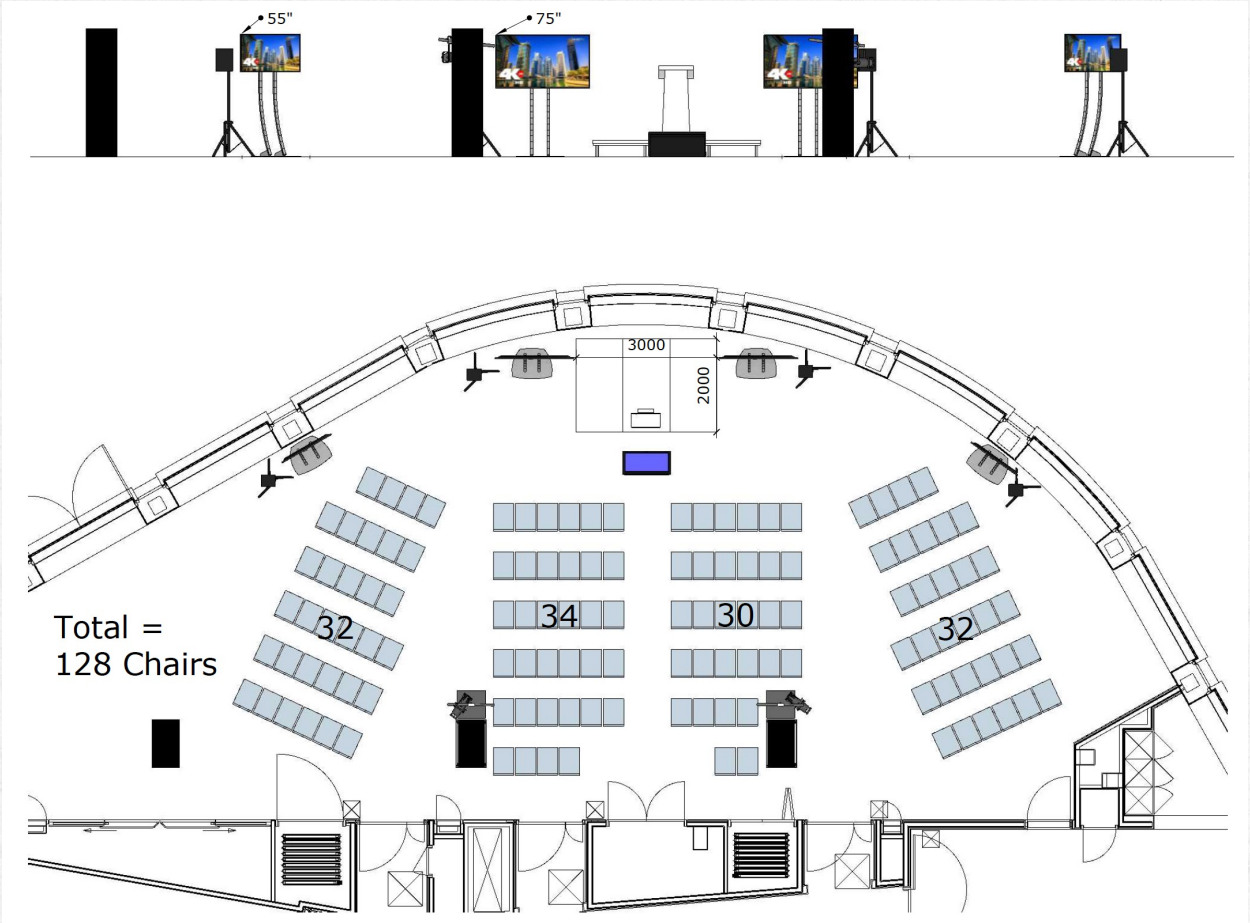
NINE KINGS A / B / C / D – ROOM CAPACITIES



NINE KINGS A / B / C / D – EQUIPMENT LIST

- 1 x 4mx2.5m LED screen
- 1 x 42inch comfort monitor
- 1 x Barco Seamless Switcher
- 1 x Apple MacBook Pro Retina 13”
- 1 x PC Laptop
- 1 x Micro Cue2 System (2 Transmitters)
- 1 x Countdown Timer Kit
- Audio PA System
- 1 x lectern mic
- 4 x lavalier mics
- 2 x handheld mics
- Basic Lighting for stage

BEECH SUITE – 2ND FLOOR



BEECH SUITE – EQUIPMENT LIST

- 2 x 75” monitors
- 2 x 55” monitors
- 1 x 42inch comfort monitor
- 1 x Barco Seamless Switcher
- 1 x Apple MacBook Pro Retina 15”
- 1 x PC Laptop,
- 1 x Micro Cue2 System (2 Transmitters)
- 1 x Countdown Timer Kit
- Audio PA System
- 1 x lectern mic
- 4 x lavalier mics
- 2 x handheld mics
- Basic Lighting for stage

BREAKOUT STAGE FURNITURE

SESSIONS REQUESTING FURNITURE

Customer Acquisition, Growth, & Retention	x 2 stools
Efficient, Effective Compliant Financials	x 2 stools
Enhance your operations	x 2 stools
Get More Out of NetSuite	x 2 stools
Spares to be safe	x 4 stools

LECTERNS

BEECH SUITE

NINE KINGS C

NINE KINGS A

NINE KINGS D

NINE KINGS B

ADDITIONAL MEETING ROOMS

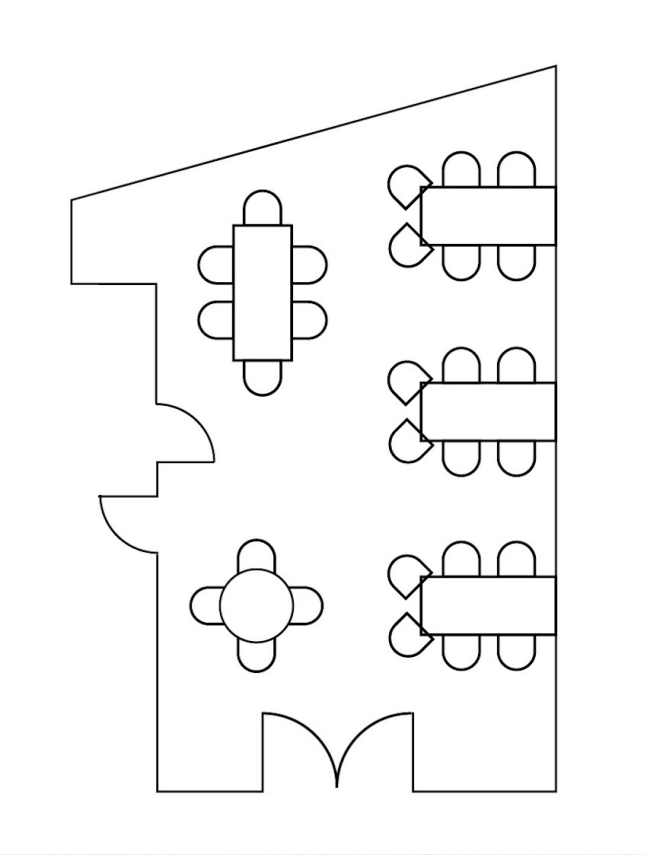
ADDITIONAL MEETING ROOMS – 28TH OCTOBER

ROOM	PURPOSE	TIMINGS	SET UP	CATERING
Boardroom	Buildathon	13:00 – 13:15 Welcome 13:15 – 14:15 Discovery 14:00 – 17:00 Scope and Build Solutions 17:00 – 17:30 Nonprofit Showcase (expo)	4 x rectangular high poser tables with 6 x stools 1 x round high poser table with 4 x stools	water
Willow 1	Evan Goldberg Office	07:00 – 13:00	8 boardroom	water
Willow 2	Nicky Tozer Office	07:00 – 18:00	8 boardroom	water
Willow 3	Sales 1:1	10:00 – 17:15	2 x 30” rounds with 4 chairs	water
Oak 1	Press 1:1	10:00 – 17:15	2 x 30” rounds with 4 chairs	water
Oak 2	Press 1:1	10:00 – 17:15	2 x 30” rounds with 4 chairs	water
Oak 3	Press Workroom	10:00 – 17:15 12:30 – 13:30 (lunch)	Lounge / workstations for 20 with F&B setup	All day tea & coffee lunch x 25

ADDITIONAL MEETING ROOMS – 28TH OCTOBER

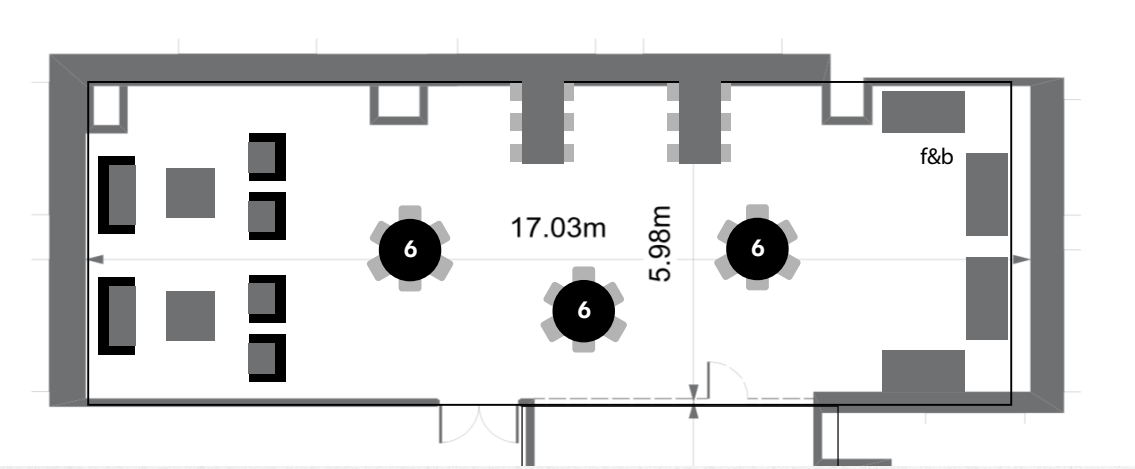
ROOM	PURPOSE	TIMINGS	SET UP	CATERING
Beech Suite	Press Conference	11:45 – 12:30	*As per breakout set-up* Step & repeat behind main stage	water
Cedar 1	NetSuite Event Office	07:00 – 19:00	10 boardroom	All day tea, coffee & snacks
Cedar 2	UX Lab	10:00 – 17:15	8 boardroom	water
Chestnut Suite	upstage Event office	06:00 – 23:00	2 x 6ft rounds with 12 x chairs storage for boardroom chairs	crew catering

BOARDROOM / BUILDATHON

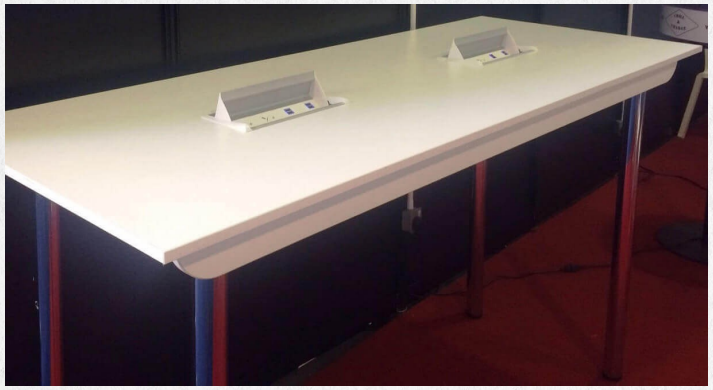


28 x	Tolix bar stool
4 x	Charging tables
1 x	Omega black based high table

OAK 3 / PRESS LOUNGE



2 x white leather sofa
4 x white leather chair
2 x white coffee table
2 x charging table
12 x Tolix bar stool



ACTIVATIONS

LOCKER PRIZES - NINE KINGS FOYER

Get a key when you get your badge, then try your luck with one of 4 lockers.

10x Adopt an animal prizes
10x Signed copies of Bruce Dickinson's book

Facilitator included.

ZERO CARBON WORLD - WESTBOURNE SUITE

A pedal powered informational race highlighting Zero Carbon World's commitment to alternative energy.

Facilitator and technician included.

HASHTAG PHOTOBOOTH - WESTBOURNE SUITE

Use the photo pod and branded backdrop to take a photo of yourself, then post it to your social account.

Then head over to the hashtag printer to select your photo and print it with a branded border.

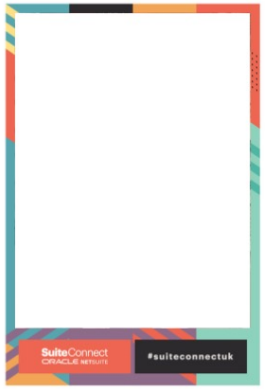
Facilitator and technician included.

HASHTAG PHOTOBOOTH - BRANDING

Hashtag Photo Bar

hashtag printer

photo op backwall



printout frame

camera face

approach face

EVE SLEEP

A Podcast listening lounge with 6 stations where you can sit down, relax, and learn more about the importance of getting a good nights sleep.

Set against a backdrop of Eve Sleep products, laid out in a creative and fun environment.

Facilitator and technician included.

5 Podcasts:
https://www.evesleep.co.uk/why-eve/refuse-to-snooze/podcast

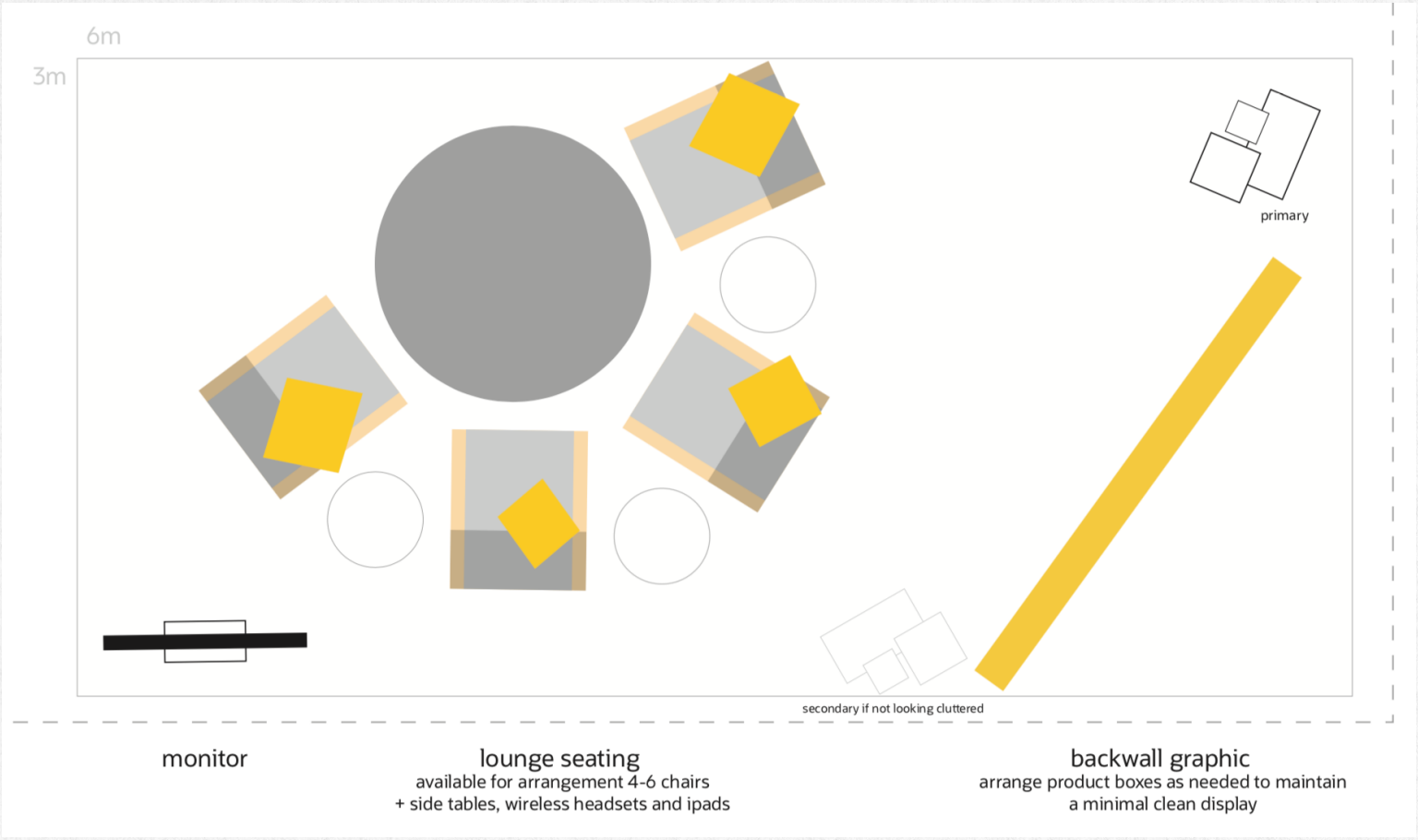
6 Videos:
https://www.youtube.com/watch?v=II6tSVJVAlY
https://www.youtube.com/watch?v=lA8bDGY55v0
https://www.youtube.com/watch?v=xCLH74EHNc0
https://www.youtube.com/watch?v=yjy9-mPHdD8
https://www.youtube.com/watch?v=nQ9LXnkluMg
https://www.youtube.com/watch?v=nwvS7cREu4Y

EVE SLEEP

6 x NOLMYRA birch veneer grey chairs
4 x KVISTBRO white storage table
4 x STOENSE dark grey rugs
6 x GULLKLOCKA yellow cushion covers
6 x ISFRIDISFRID white inner cushions

6 x JVC Over Ear Bluetooth wireless headphones

EVE SLEEP - FLOORPLAN



SOCIAL IMPACT PRESENTATION

6 x white faux leather hire bench hire

1 x 42” monitor on stand

1 x handheld radio mic with stand

Mini PA system with micro speakers

GBBO – CAKE / MEET & GREET

CAKE DISPLAY SCHEDULE

11:30 – 13:00	Cake to be displayed in Expo
14:45 – 15:30	Cake to be displayed in Expo
17:15 – 19:00	Cake to be displayed in Expo
17:15 – 18:15	Ruby Bhogal meet & greet

CHARGING STATIONS

POWER

2 x sockets on either side on the wall behind the marble desk

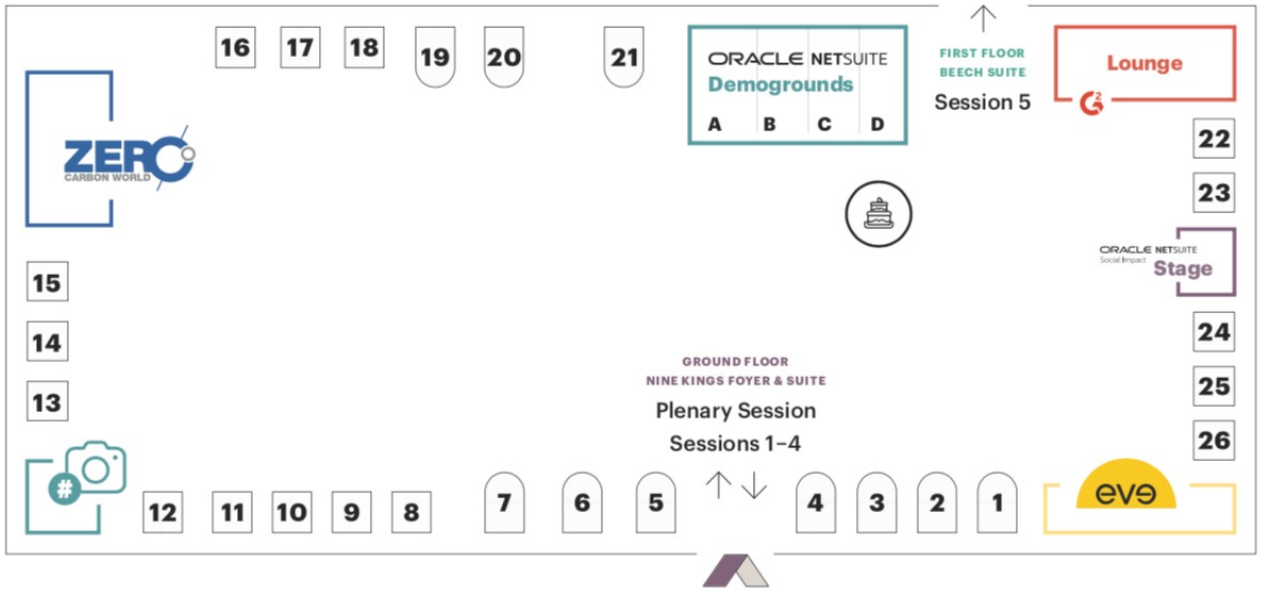
3 x 2 x sockets in the underneath cupboards in the back of the marble table

3 x opening in marble table top for cabling

5 x charging stations
provided by upstage

EXPO

WESTBOURNE SUITE - EXPO



ORACLE NETSUITE

Demogrounds

Global Financials & Supply Chain Management	**A**
Professional Services Automation	**B**
Planning and Budgeting	**C**
Email Marketing	**D**

Sponsors

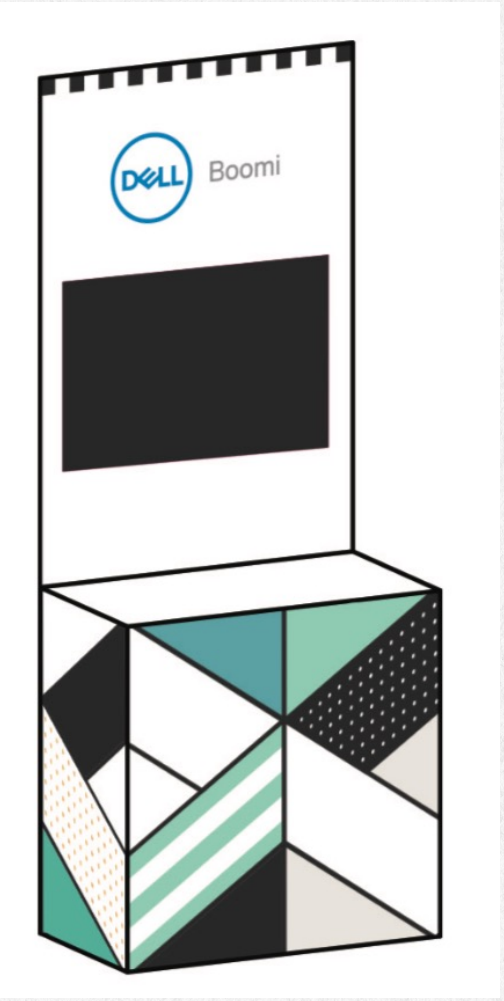
Adra	**7**	Expensify	**15**	Shepherd CMMS	**14**
Avalara	**20**	FarApp	**12**	Solution 7	**24**
AvidXchange	**26**	Fast Four	**1**	Staria	**3**
Celigo	**5**	FloQast	**17**	Tesorio	**9**
Configure One	**18**	Infinet Cloud	**23**	Tipalti	**4**
Dell Boomi	**21**	Jitterbit	**2**	Vertex Inc.	**22**
Descartes	**10**	Netgain	**16**	Webexpenses	**25**
DSI	**8**	RF Smart	**6**	Worldpay	**11**
Ebury	**13**	SANSA	**19**		

SILVER SPONSOR BOOTHS X 16

ITEMS INCLUDED WITH SILVER BOOTHS

1.0m wide x 2.5m high rear wall panel
1.0m wide x 1.0m high x 0.5m deep lockable counter
1 x spotlight
13A power socket with 1 x 4 way power strip
1 x 40” Plasma screen located above the counter to connect laptop
1 x lead retrieval device

Branding included:
Vinyl exhibitor logo above digital monitor

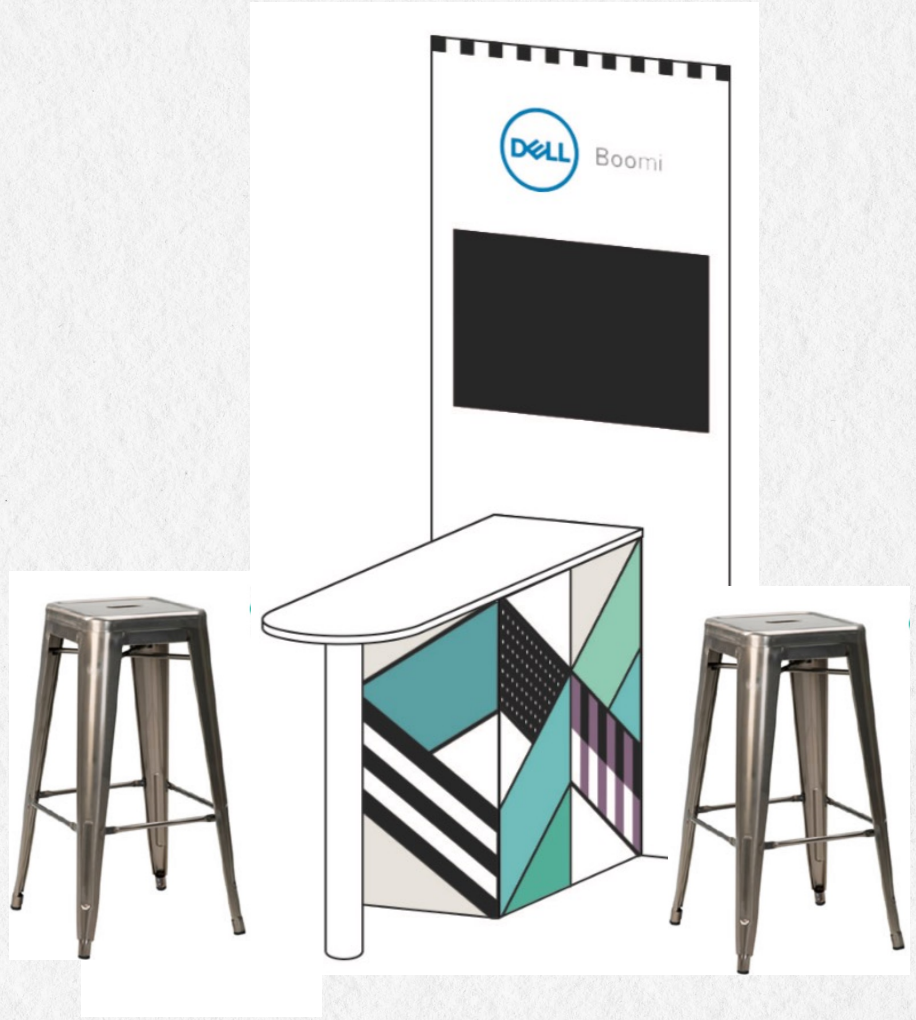


GOLD, PLATINUM AND DIAMOND BOOTHS X 10

ITEMS INCLUDED WITH GOLD, PLATINUM & DIAMOND BOOTHS

1.0m wide x 2.5m high rear wall panel
0.5m wide x 1.0m high x 1.0m deep lockable counter
Elongated desktop with silver supporting leg
1 x spotlight
13A power socket with 1 x 4 way power strip
1 x 40” Plasma screen located above the counter to connect laptop
2 x bar stools
1 x lead retrieval device

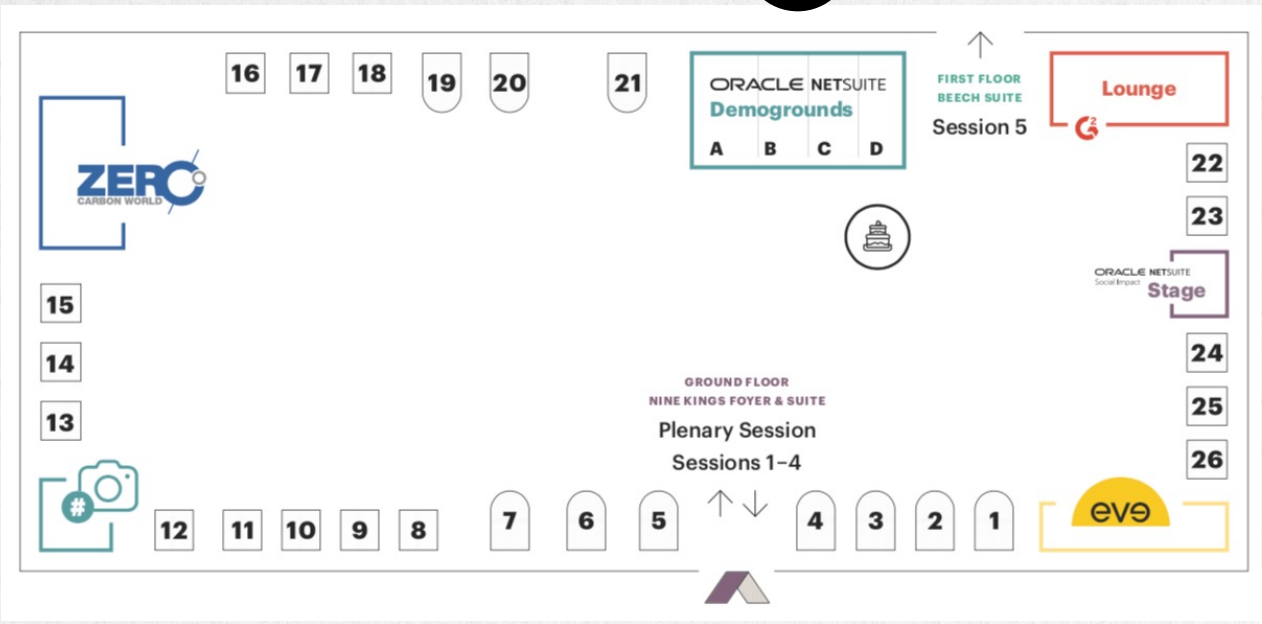
Branding included:
Vinyl exhibitor logo above digital monitor

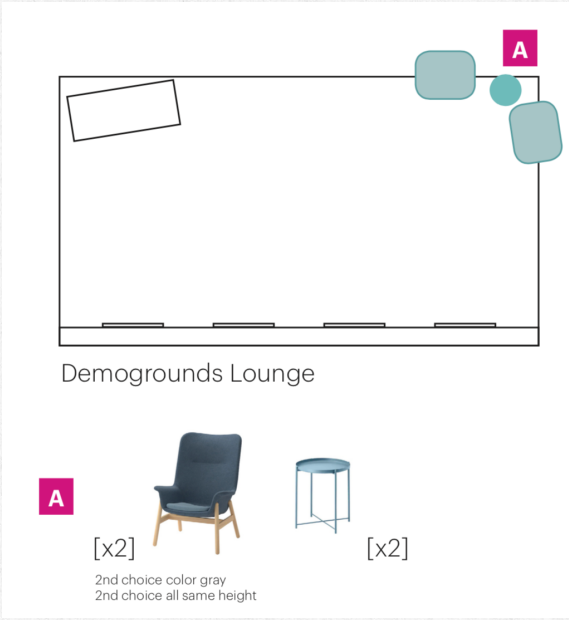


NETSUITE DEMOGROUNDS

WESTBOURNE SUITE DEMOGROUNDS FURNITURE

1





2 x blue regular chairs
2 x green coffee tables
1 x welcome counter

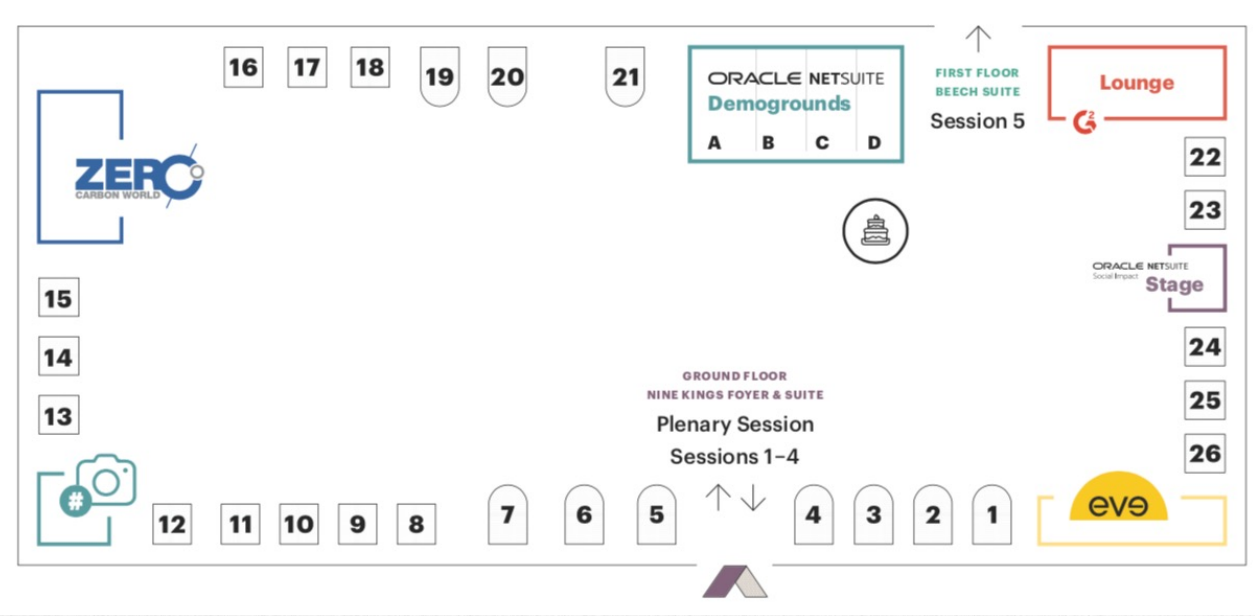
12 x catering high boys

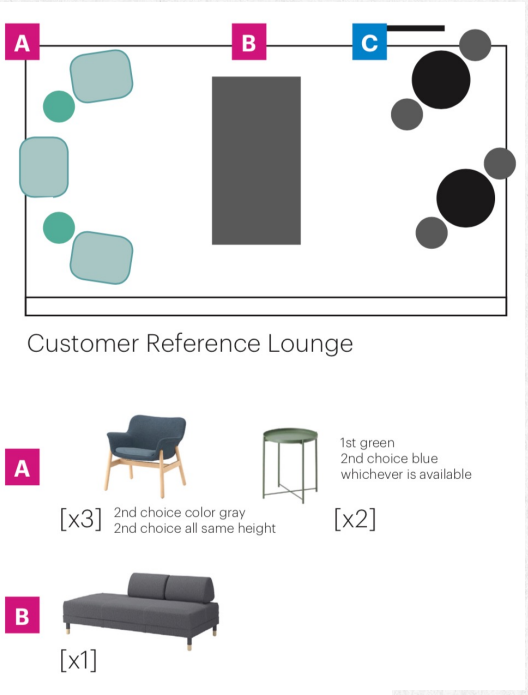
20 x stools for extended expo booths

1 Demogrounds

WESTBOURNE SUITE CUSTOMER REFERENCE FURNITURE

2

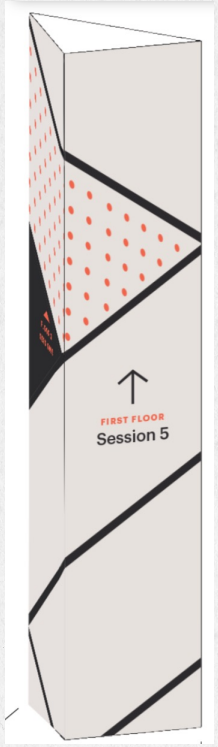


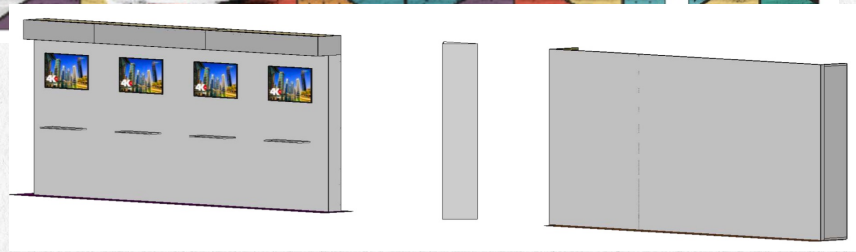


3 x blue regular chairs
2 x green coffee tables
1 x grey sofa
3 x silver high boys
6 x stools

2 Customer reference Lounge

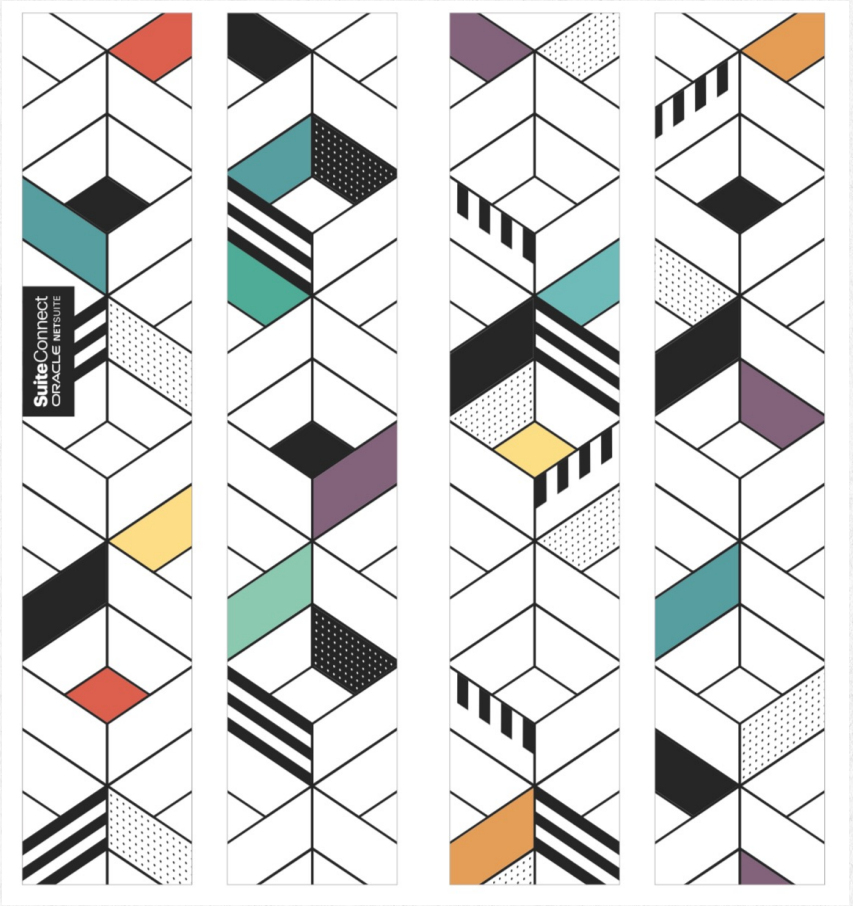
WESTBOURNE SUITE – LOUNGE WALL & WAYFINDER



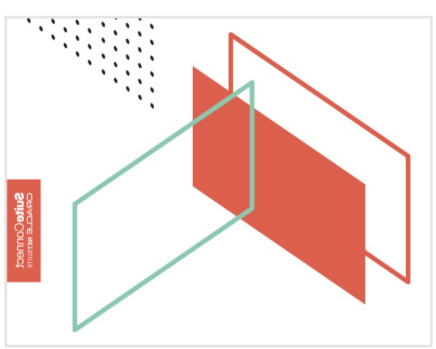


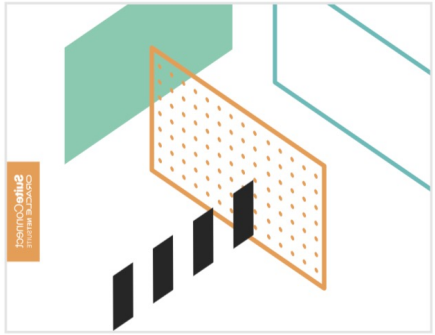
BRANDING

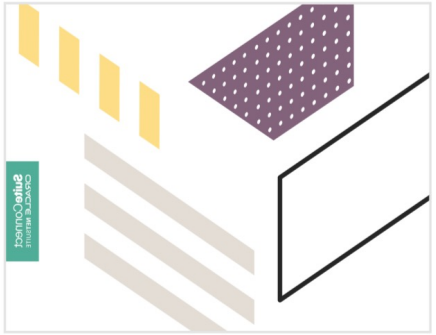
WELCOME - DELEGATE ENTRANCE



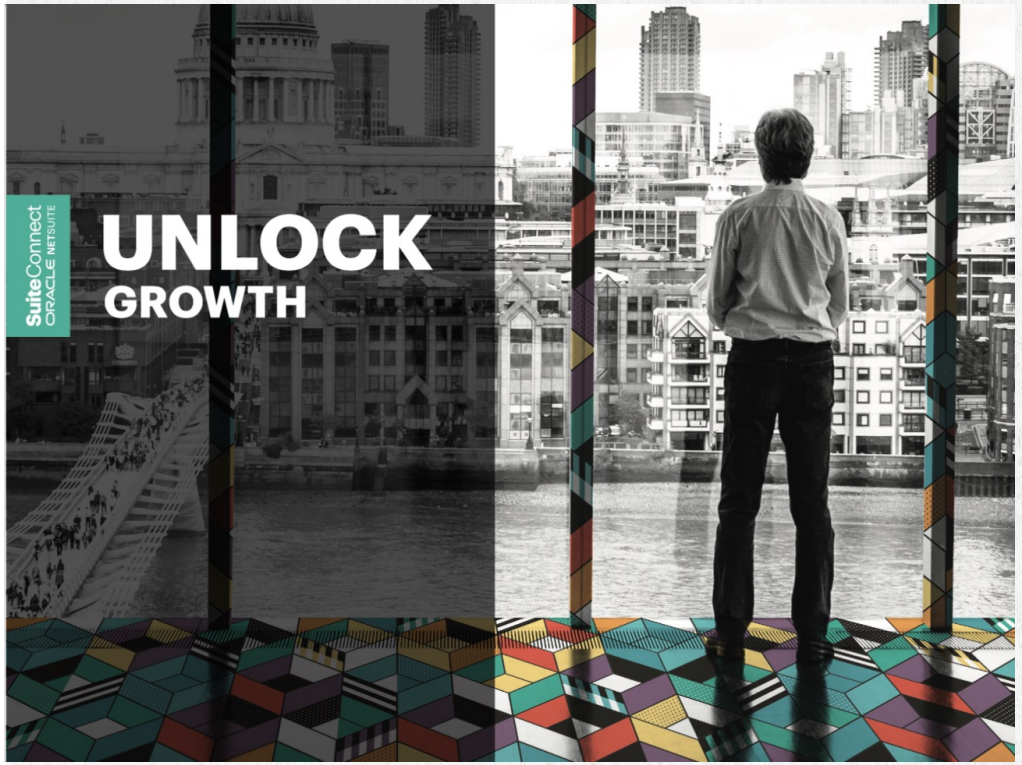
NINE KINGS REGISTRATION WINDOWS



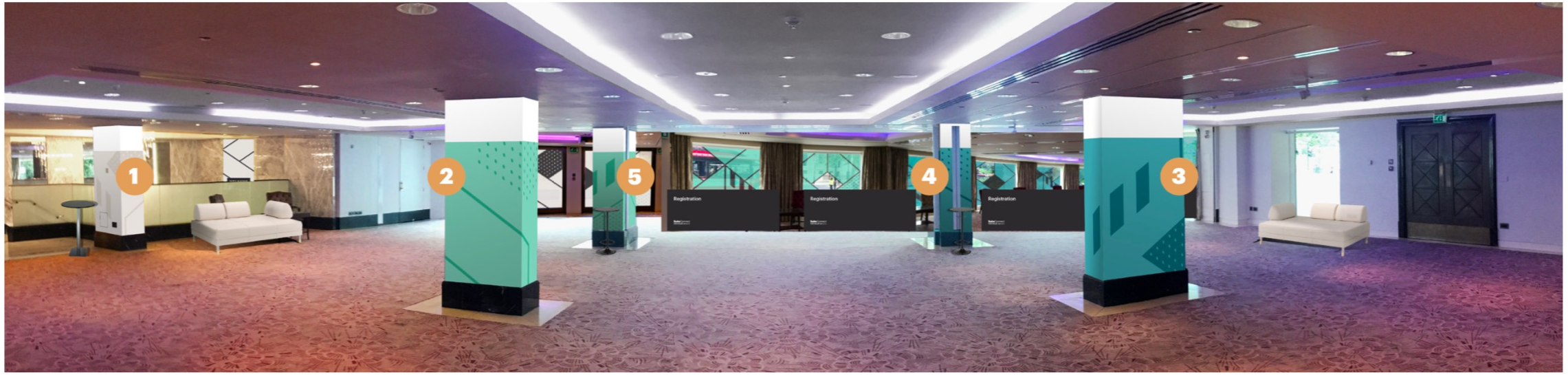


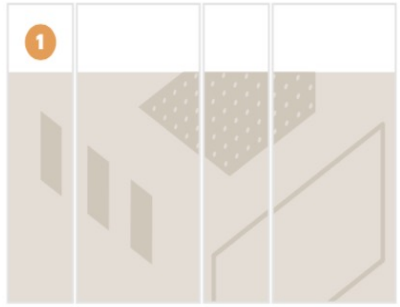


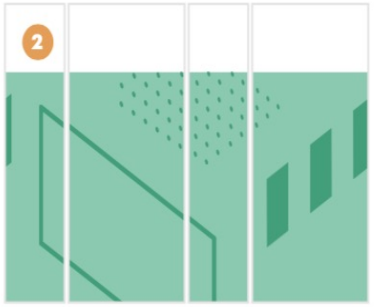
NINE KINGS REGISTRATION MARBLE WALL

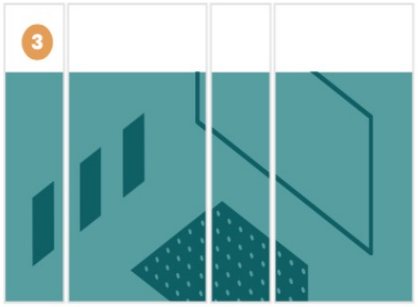


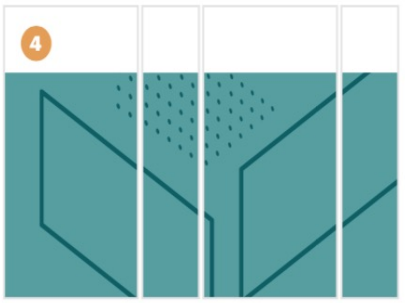
NINE KINGS FOYER - PILLARS

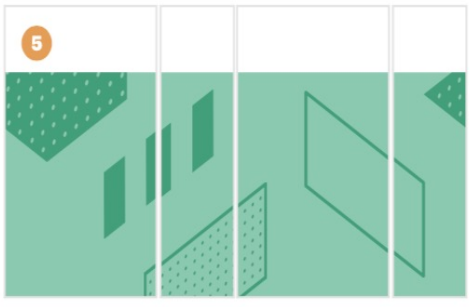






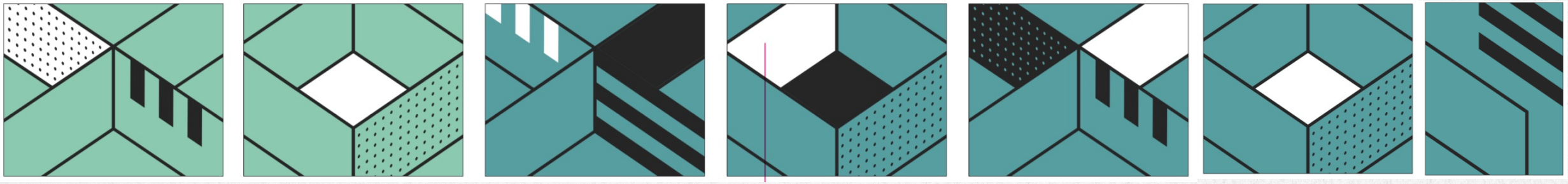




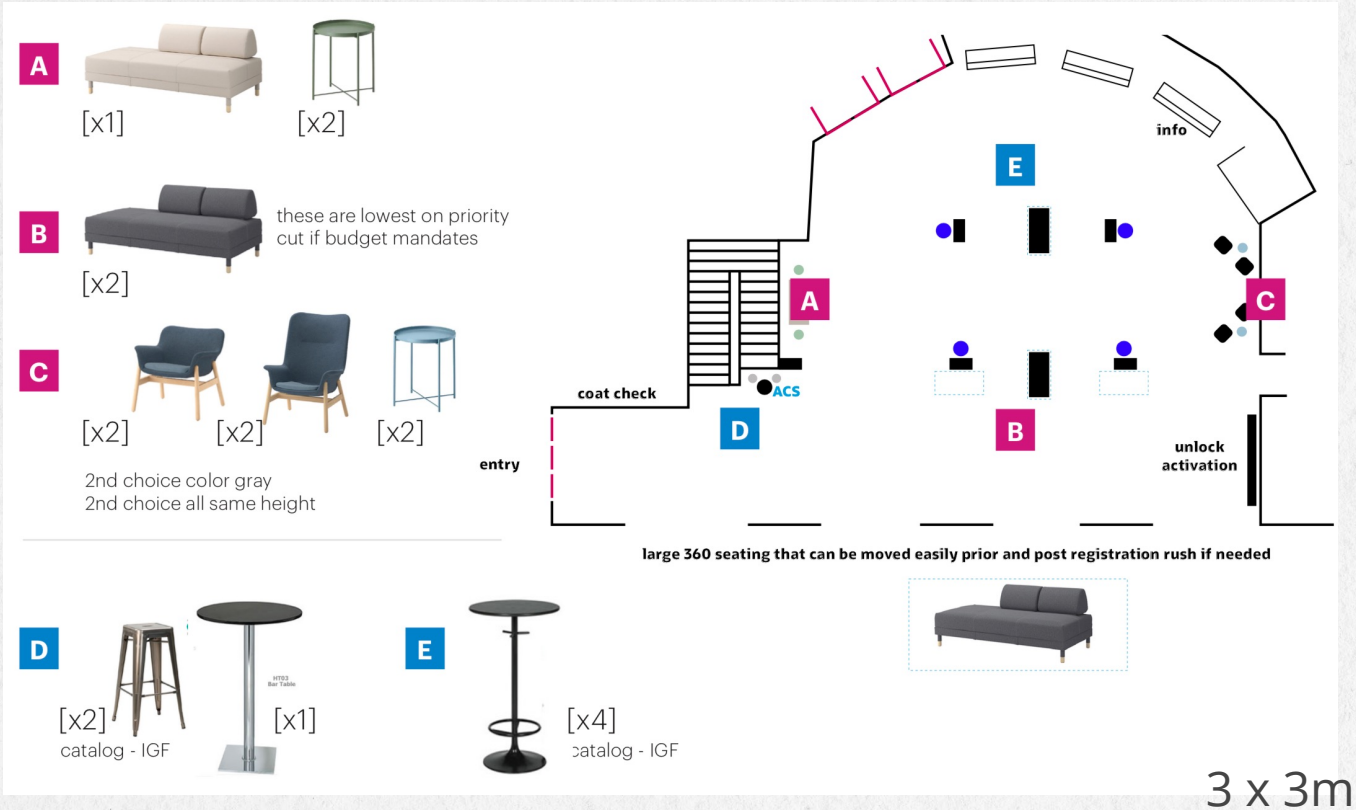


NINE KINGS FOYER- EMERGENCY EXIT WINDOWS

NINE KINGS FOYER – WINDOWS



NINE KING SUITE FOYER FURNITURE

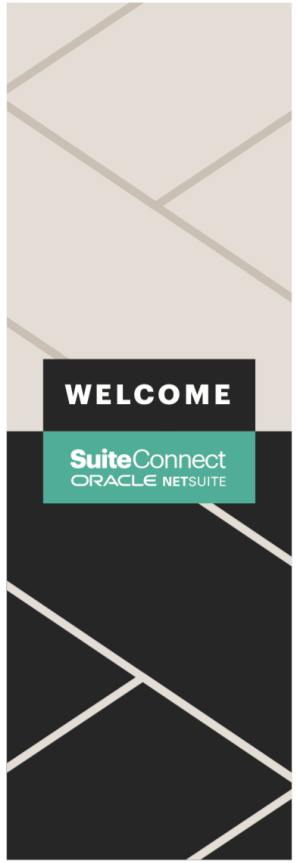


FURNITURE

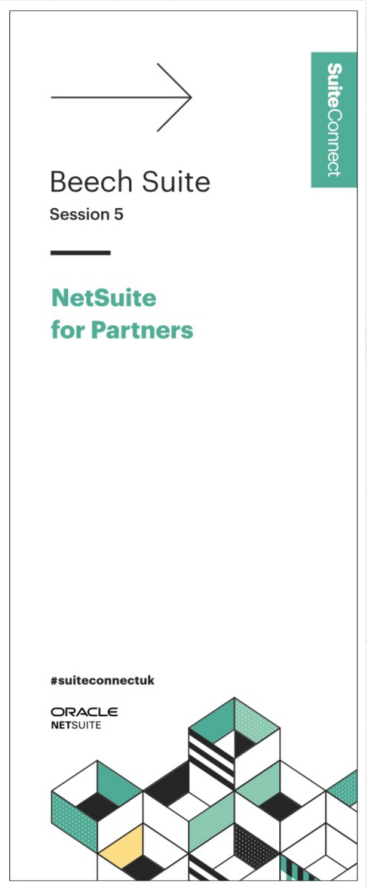
2 x grey sofas
4 x black hi boys
1 x silver hi boy & 2 x stools
2 x green coffee tables
1 x white sofa
2 x blue coffee tables
2 x blue regular and high back chairs

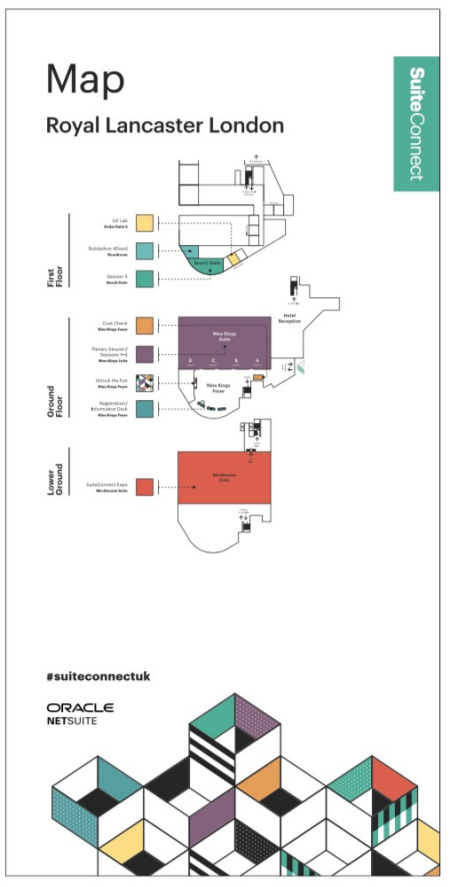
3 x 3m long branded registration desks
1 x 3 m long branded bag drop storage

STAIRWELL GRAPHICS

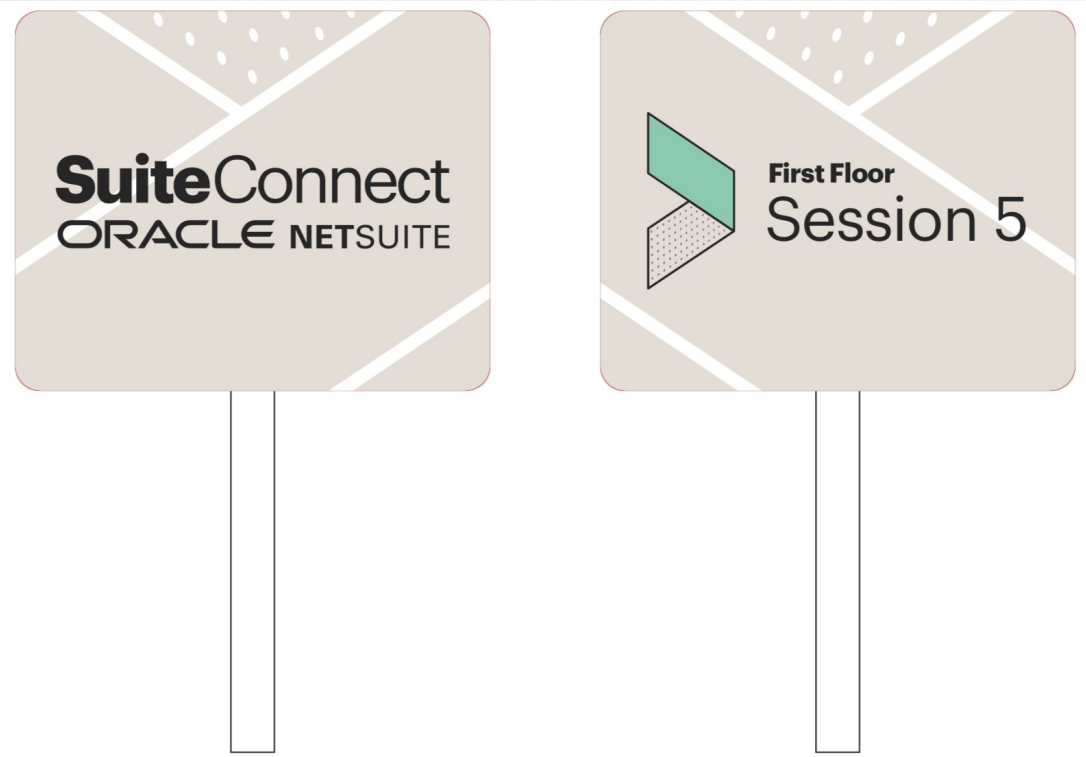


FOREST SUITES – DIRECTIONAL FIRST FLOOR





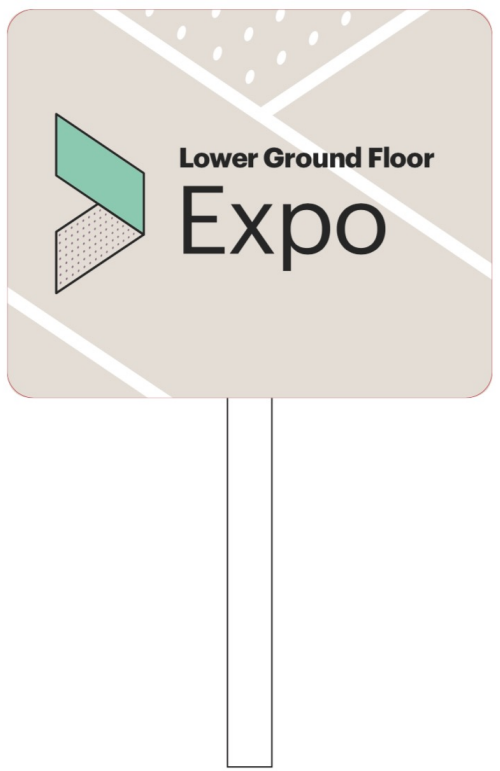
PADDLE BOARDS



Front

Back

Front



Back

SESSION SCHEDULES

Nine Kings D

Session 1

SuiteConnect

Efficient, Effective, Compliant Financials

13:00 – 13:45 NetSuite ERP: Modernise Your Financial Processes

14:00 – 14:45 Doing More with Less: Using Integration to Automate Business Processes in NetSuite
Sponsored by: Celigo

celigo

15:30 – 16:15 World-Class Budgeting, Planning, and Forecasting with Oracle NetSuite

16:30 – 17:15 Cash is King: New Cash Management Developments in NetSuite

#suiteconnectuk

ORACLE NETSUITE

Nine Kings C

Session 2

SuiteConnect

Customer Acquisition, Growth, & Retention

13:00 – 13:45 Tips and Tricks for Intermediate and Advanced NetSuite Users

14:00 – 14:45 Scaling Accounts Payable Operations with NetSuite: Maximising Lean Finance Operations
Sponsored by: Tipalti

Tipalti

15:30 – 16:15 Brexit, Europe and MTD 2020
Sponsored by: Avalara

Avalara

16:30 – 17:15 Using Email to Drive Deeper Engagement and More Revenue with the Bronto Marketing Platform

#suiteconnectuk

ORACLE NETSUITE

Nine Kings B

Session 3

SuiteConnect

Enhance Your Operations

13:00 – 13:45 Sleeping More Soundly with eve sleep
Sponsored by: Dell Boomi

boomi

14:00 – 14:45 International Expansion

15:30 – 16:15 Getting Started with NetSuite: SuiteSuccess

16:30 – 17:15 VC Pitch: You Get One Chance to Make a First Impression. Make it Count!

#suiteconnectuk

ORACLE NETSUITE

Nine Kings A

Session 4

SuiteConnect

Get More Out of NetSuite

13:00 – 13:45 Optimise Your Suite: ACS & LCS

14:00 – 14:45 Customer Training Session: Dashboards

15:30 – 16:15 What's New and What's Next? 19.2 and Product Roadmap

16:30 – 17:15 Customer Training Session: Suite Analytics

#suiteconnectuk

ORACLE NETSUITE

Beech Suite

Session 5

SuiteConnect

NetSuite for Partners

These sessions are only available to current NetSuite partners

13:00 – 13:45 It's a SuiteLife! Accelerate Your Partnership

14:00 – 14:45 Unlock the Suite with Planning & Budgeting and Professional Services Automation

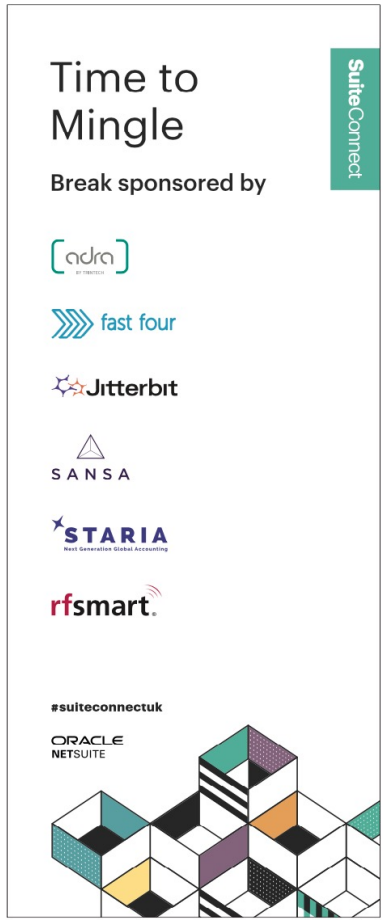
15:30 – 16:15 Partner Guide to Unlocking Growth

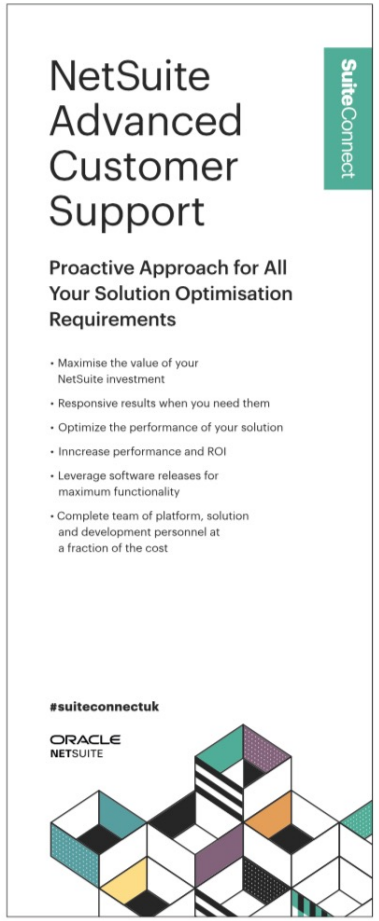
16:30 – 17:15 Build your Funnel through Effective Marketing & Appointment Setting

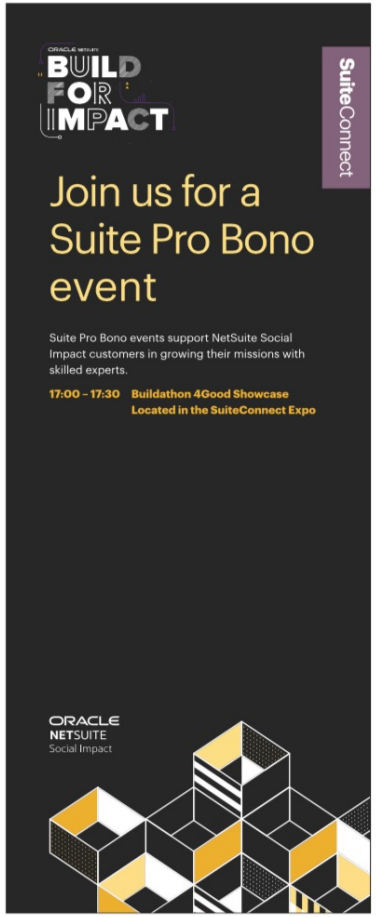
#suiteconnectuk

ORACLE NETSUITE

SPONSORS, ACS & BUILDATHON







NAVIGATION

Map

Royal Lancaster London

SuiteConnect

#suiteconnectuk

ORACLE NETSUITE

Agenda

28 October, 2019

SuiteConnect

8:30 — 10:00	Registration Breakfast in SuiteConnect Expo
10:00 — 11:30	Plenary Session
11:30 — 13:00	Lunch in SuiteConnect Expo
13:00 — 13:45	Sessions
14:00 — 14:45	Sessions
14:45 — 15:30	Networking Break in SuiteConnect Expo
15:30 — 16:15	Sessions
16:30 — 17:15	Sessions
17:15 — 19:00	Networking Reception in SuiteConnect Expo

Conference Wifi

SSID: SuiteConnect | **PASSWORD:** unlockgrowth19

#suiteconnectuk

ORACLE NETSUITE

POCKET AGENDA

Expo Map

Sponsors

Adra	7	Expensify	15	Shepherd CMMS	14
Avalara	20	FarApp	12	Solution 7	24
AvidXchange	26	Fast Four	1	Staria	3
Celigo	5	FloQast	17	Tesorio	9
Configure One	18	Infinet Cloud	23	Tipalti	4
Dell Boomi	21	Jitterbit	2	Vertex Inc.	22
Descartes	10	Netgain	16	Webexpenses	25
DSI	8	RF Smart	6	Worldpay	11
Ebury	13	SANSA	19		

ORACLE NETSUITE
Demogrounds

Global Financials & Supply Chain Management	A
Professional Services Automation	B
Planning and Budgeting	C
Email Marketing	D

Diamond

boomi

Platinum

Avalara celigo Tipalti

Gold

adra fast four Jitterbit rfsmart SANSA STARIA

Silver

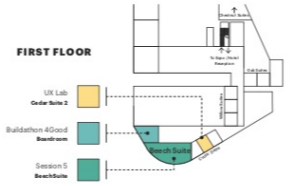
dsi FloQast FarApp Tesorio VERTEX worldpay webexpenses SHEPHERD solution

Wifi

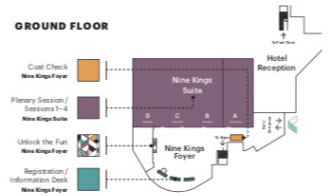
SSID: SuiteConnect | **PASSWORD:** unlockgrowth19

General Map

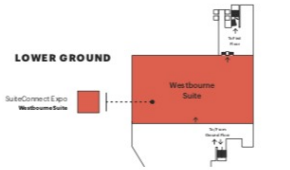
FIRST FLOOR



GROUND FLOOR



LOWER GROUND



SuiteConnect
ORACLE NETSUITE

Agenda

8:30 – 10:00	Registration & Breakfast in SuiteConnect Expo
10:00 – 11:30	Plenary Session **Evan Goldberg,** EVP, Oracle NetSuite **Nicky Tozer,** VP, EMEA, Oracle NetSuite **Dave Rosenberg,** Head of Marketing, EMEA, Oracle NetSuite **Bruce Dickinson,** Lead Singer of Iron Maiden & Chairman of Cardiff Aviators **Tim Buckley,** Sr. Systems Manager, eve sleep **Chris Green,** Sr. Product Manager, eve sleep **Cara Naden,** Director, Zero Carbon World **Adam Taylor,** Founder, PetShop.co.uk **Chris Williamson,** Director, Partner & Alliances EMEA, Dell Boomi
11:30 – 13:00	Lunch in SuiteConnect Expo
13:00 – 13:45	Breakout Sessions
14:00 – 14:45	Breakout Sessions
14:45 – 15:30	Networking Break in SuiteConnect Expo
15:30 – 16:15	Breakout Sessions
16:30 – 17:15	Breakout Sessions
17:15 – 19:00	Networking Reception in SuiteConnect Expo

28 October, 2019
Royal Lancaster London

Lancaster Terrace
Bayswater, London

Sessions

NINE KINGS D / SESSION 1

Efficient, Effective, Compliant Financials

13:00 – 13:45
NETSUITE ERP: MODERNISE YOUR FINANCIAL PROCESSES

Between dealing with an ever increasing regulations, new tax laws, internal controls, and corporate governance, most CFOs do not have time to consider how new technologies could benefit their finance organisation. Come and see how investing more in modern technologies and automation can help you to focus more on strategy, and less on closing the books.

14:00 – 14:45
DOING MORE WITH LESS: USING INTEGRATION TO AUTOMATE BUSINESS PROCESSES IN NETSUITE
SPONSORED BY: CELIGO

With today's explosion of data and applications, many companies find themselves dependent on manual processes such as manual data entry, data exports, and management via spreadsheets and email. These activities lead to delays, errors, and unnecessary expenses. The companies that efficiently automate manual processes and connect their applications find themselves doing more with less, and focusing critical resources on their core business at hand.

In this session, NetSuite experts will share best practices from connecting over 2500 NetSuite customers who use NetSuite as a hub to connect with popular applications such as Salesforce, Shopify, Zendesk, Magento, Excel, Outlook, 3PL, EDI, and hundreds of others.

15:30 – 16:15
WORLD-CLASS BUDGETING, PLANNING, AND FORECASTING WITH ORACLE NETSUITE

NetSuite Planning & Budgeting automates and centralises budgets, actuals, forecasts and calculations to ensure integrity in the planning process, from summary to detail. It also offers the ability to accommodate all types of modeling, from simple expense budgeting to creating sophisticated 'what-if' pro-forma revenue forecasts and financial statements. Learn how NetSuite Planning & Budgeting functionality supports all industries and business sizes and helps adjust model outcomes at the speed of business.

16:30 – 17:15
CASH IS KING: NEW CASH MANAGEMENT DEVELOPMENTS IN NETSUITE

Join us to see some of the newest capabilities in NetSuite's Bank Reconciliation functionality, including some major improvements made over the past two years. This session will review automated bank statement processing and reconciliation, the rules-based transaction matching engine, and the latest support for additional bank statement formats. We'll also present an update on the latest features in 2019 and explore future developments planned for the cash management feature, including updates on direct bank connectivity, integration, and flexible bank statement consumption.

NINE KINGS C / SESSION 2

Customer Acquisition, Growth & Retention

13:00 – 13:45
TIPS AND TRICKS FOR INTERMEDIATE AND ADVANCED NETSUITE USERS

Whether you're an experienced NetSuite user or just keen to learn more, come to this session to listen to NetSuite experts talk about their favourite and most effective tips and tricks. Designed for more advanced NetSuite users, this session will focus on key areas of the product, including standard functionality, SuiteSolutions, and potential partner solutions. We'll dive deep into the suite and show you how you can best use it to maximize your experience and achieve your goals.

14:00 – 14:45
SCALING ACCOUNTS PAYABLE OPERATIONS WITH NETSUITE: MAXIMISING LEAN FINANCE OPERATIONS
SPONSORED BY: TIPALTI

How do companies successfully scale finance to keep up with their growing financial operations and business needs? How do you automate your global payables, add governance to regional subsidiaries, and focus on scaling and driving strategic impact? How can you accelerate your path to success while maintaining a lean operational footprint and making every headcount count?

This session will enable you with the tools needed to implement AP best practices and controls across a multi-subsidiary structure, meet compliance requirements four a global supplier base, and free finance up to focus on helping your company grow rapidly and efficiently by automating accounts payable.

15:30 – 16:15
BREXIT, EUROPE AND MTD 2020
SPONSORED BY: AVALARA

Ahead of the latest EU exit date for the UK on 31 October, join Richard Asquith, VP Global Indirect Tax at Avalara, for an in-depth look at how tax legislation changes will continue to affect NetSuite customers.

Topics for discussion include:
- MTD for VAT 2020 – new requirements on the digital journey and penalty regime
- Brexit – the new VAT and customs requirements
- Death of the European VAT return?

16:30 – 17:15
USING EMAIL TO DRIVE DEEPER ENGAGEMENT AND MORE REVENUE WITH THE BRONTO MARKETING PLATFORM

Learn about the Bronto Marketing Platform and how you can use the data you are already collecting in NetSuite to send powerful personalised email campaigns that increase conversions, grow customer loyalty, and drive revenue for your brand. Hear how Bronto and NetSuite can seamlessly connect important data points to make the most of your marketing efforts, what powerful messaging strategies are used by successful retailers, and effective tactics that move the revenue needle.

NINE KINGS B / SESSION 3

Enhance Your Operations

13:00 – 13:45
SLEEPING MORE SOUNDLY WITH EVE SLEEP
SPONSORED BY: DELL BOOMI

eve sleep is a fast growing 'sleep wellness' company, who's philosophy is built on sleep being a vital part of people's health and wellbeing. With three websites and partnerships with major retailers, integration and automation of their business was vital to support their growth in Europe. Their Senior Product Managers will discuss how implementing NetSuite and Boomi has enabled their business to scale, to save time and costs through automating their supply chain, operations and finance, whilst enhancing customer satisfaction.

14:00 – 14:45
INTERNATIONAL EXPANSION

NetSuite customers know that with OneWorld they can expand anywhere around the world. But what are the key issues that companies contemplating or undergoing international expansion should consider? We talk to Argus Media and give our advice from many years helping others.

15:30 – 6:15
GETTING STARTED WITH NETSUITE: SUITESUCCESS

NetSuite created SuiteSuccess for both new and existing customers looking for significantly faster return on investment but without the risk and cost associated with traditional implementations. Built on the experience and leading practices of some of the world's fastest growing businesses, hear how it has transformed the way businesses select, deploy, grow and meet the demands of constantly changing environments on the same platform.

16:30 – 17:15
VC PITCH: YOU GET ONE CHANCE TO MAKE A FIRST IMPRESSION, MAKE IT COUNT!

Record capitalisation in the PE/VC space has encouraged an increasing number of companies to seek growth opportunities through private capital. In this session, experts discuss the fundraising lifecycle of a growing company – from securing early seed capital, to competitive series funding, to acquisition or even IPO. Join us to hear best practices for pitching your business at these various stages and tips for constructing your financing strategy throughout the investment journey.

NINE KINGS A / SESSION 4

Get More Out of NetSuite

13:00 – 13:45
OPTIMISE YOUR SUITE: ACS & LCS

NetSuite Advanced Customer Support (ACS) is helping customers solve business problems and optimise processes every day by giving them access to a dedicated ACS team. Learning Cloud Support (LCS) is a subscription based on-demand training service that enables you to easily and cost-effectively engage in continuous learning that fits around your daily responsibilities – perfect for individuals or teams needing just-in-time training on many areas of the NetSuite application. This session will explain these two new services, which have been widely acclaimed and taken up by customers worldwide, and give advice and examples of use cases to show how best to benefit from them.

14:00 – 14:45
CUSTOMER TRAINING SESSION: DASHBOARDS

Learn to leverage Reports, Searches and KPI scorecards to create the ultimate dashboard! Starting with reports, we will explore how to create summary snapshots, display KPIs as pop-up trend graphs, and set-up KPI meters. NetSuite experts will then dive into Searches and explore how to use Saved Searches as custom Dashboard Reminders. Techniques for displaying trend graphs and creating KPI scorecards to compare information over multiple date ranges or accounting periods will also be covered, and finally, we'll take a peek at Dashboard Tiles.

15:30 – 16:15
WHAT'S NEW AND WHAT'S NEXT? 19.2 AND PRODUCT ROADMAP

Come and see our product team talk about how we are evolving our product to better meet the needs of our customers. During this session, we will run through some of the key enhancements in the latest product release and how these can benefit your business. As well as talking about some of the newest available features, you will see the Roadmap of what's planned to come in the future.

16:30 – 17:15
CUSTOMER TRAINING SESSION: SUITE ANALYTICS

Learn about SuiteAnalytics Workbook, the new analytical tool available in NetSuite! We will explore how to create highly customisable workbooks that combine queries, pivot tables, and charts using a single tool that leverages a new data source. NetSuite experts will help attendees create complex workbooks through actions such as drag-and-drop editing. You will learn how to use SuiteAnalytics Workbook to perform ad-hoc diagnostic analysis, with options for instant formula validation, data refreshment, and drilling down through query results.

BEECH SUITE / SESSION 5

NetSuite for Partners

These sessions are only available to current NetSuite Partners

13:00 – 13:45
IT'S A SUITELIFE! ACCELERATE YOUR PARTNERSHIP

Being part of the SuiteLife journey means taking your partnership to the next level. During this session, we'll discuss how we've re-invigorated our Partner program including go-to-market, training and engagement. We'll explain the support programs that you receive to accelerate your business. Whether you need to grow a new practice, expand domain expertise, or develop a growth plan, NetSuite's SuiteLife program will give you the tools to succeed.

14:00 – 14:45
UNLOCK THE SUITE WITH PLANNING & BUDGETING AND PROFESSIONAL SERVICES AUTOMATION

Join us for this session where we discuss the value of developing your practice to extend licence and service revenues of your customer install base beyond financials. Discover NetSuite modules that you can provide to customers alongside consulting services to enhance customer satisfaction, capture additional ARR and further embed your relationship.

15:30 – 16:15
PARTNER GUIDE TO UNLOCKING GROWTH

Developing your NetSuite practice is integral to growth. During this session we'll cover the steps required to develop a good practice, share behaviours from our high performing partners and help you differentiate by developing vertical propositions. We'll illustrate with success stories and guide you on working with other partners to develop a full solution.

16:30 – 17:15
BUILD YOUR FUNNEL THROUGH EFFECTIVE MARKETING & APPOINTMENT SETTING

NetSuite is investing in your success! We've added partner marketing resources and launched new integrated and localised campaigns to help grow your business. During this session we'll cover how to choose the right go-to-market, the content available to support you and best practice for social tools.

Conference Highlights

UNLOCK SOLUTIONS
Zero Carbon World
Have a go at the Zero Carbon World Road Tour, where you will learn about sustainable straight-forward solutions in carbon reduction and emission free transportation. Discover their electric vehicle charging network, ZeroNet, which spans across the country and access five locations of stations in your area. Unlock the challenge and convert your own pedal powered energy directly into a head-to-head slot car race in the Zero Carbon World Grand Prix.

UNLOCK COMFORT
eve sleep
eve sleep wants everyone to wake up feeling ready to shine. Take time out at the eve sleep lounge and learn more about their passion – to sleep well, live better.

Discover more about their product line of irresistibly comfortable mattresses and bedding and how everything is delivered directly to you in a box – even the mattress! Feeling nice and refreshed? Good. Go and enjoy your best possible show.

UNLOCK THE GOOD
Buildathon 4Good
The Buildathon 4Good is an in person Suite Pro Bono event where teams of Oracle NetSuite employees will be matched with charities to address a NetSuite challenge. Come learn what the customers built during our show; see from 17:00–17:30 at the Social Impact Stage in the expo hall.

UNLOCK THE POTENTIAL
G2
Be certain to stop by the G2 review station and tell us how things are working out. For every review received, G2 will donate $10 to Girls Who Code. When you complete a review you will also receive a Starbucks gift card.

G2 is the world's largest tech marketplace where businesses can discover, review, and manage the technology they need to reach their potential.

UNLOCK THE FOLLOW
#suiteconnectuk
Stop by the photo pod in the SuiteConnect Expo, strike a pose, get social and upload your photo with **#suiteconnectuk**. Our hashtag printer makes all our **#suiteconnectuk** images available for you to print instantly – so shoot, tag, print!

UNLOCK THE FUN
Locker Mash Up
Do you feel lucky? Grab your key at registration to try at the locker mash up wall. But be warned, only a limited amount of keys will unlock the fun – choose a door and give it a whirl, if your key works, you win a prize!

UNLOCK THE SWEET
Making Everything a Little Sweeter
Great British Bake Off 2018 finalist Ruby Bhogal is making everything a little sweeter with a special SuiteConnect Cake! How can you win this 'suiteness'? Grab your phone and head to the expo floor where you will find this scrumptious surprise. Take a photo and share across two of your social networks and include **#suiteconnectuk**. The person to get the most likes/retweets/thumbs-ups will be named the winner by Ruby herself at 18:30 in the expo. Winner must be present to claim the sweet prize.

UNLOCK THE FUTURE
UX Lab
Help us design the next-generation of NetSuite products, provide feedback on new designs, and share your opinion on new product directions by participating in Design Research. Please visit the Experience Design team outside Cedar Suite 2 or complete the 2 minute survey below to tell us more about the areas that interest you, and we'll be in touch.

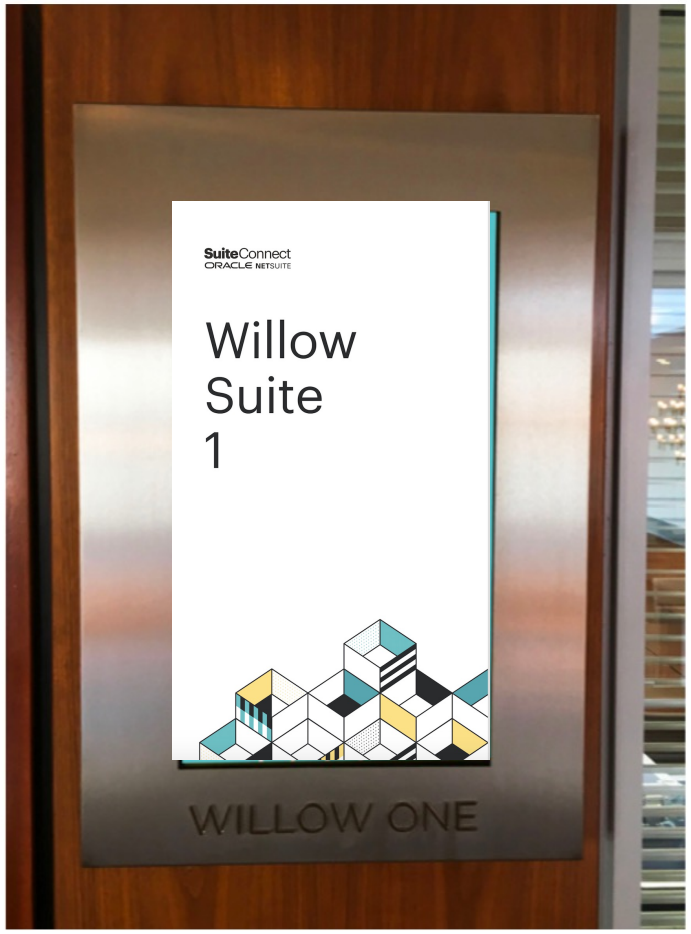
https://bit.ly/UXInterestFinder

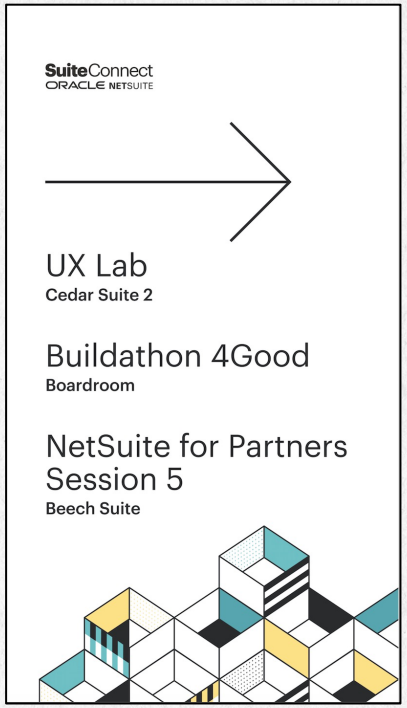
UNLOCK YOUR STORY
Customer Reference Lounge
NetSuite wants to tell YOUR story. Join us to showcase your success and generate awareness for your organisation.

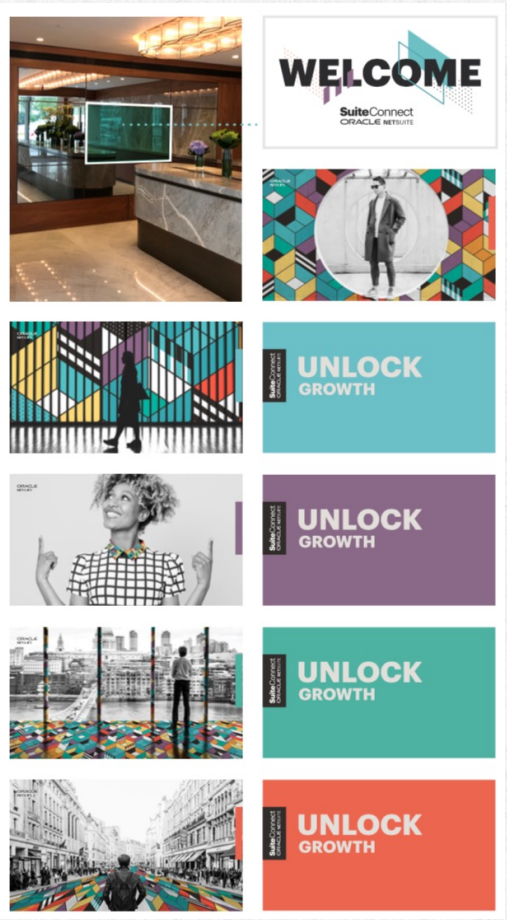
Join the reference program to:
- Gain media exposure for you and your company
- Promote your organisation and yourself as a thought leader
- Network with successful peers in your industry to build personal and company recognition

#suiteconnectuk

DIGITAL SIGNAGE







FLORAL

FLORALS

REGISTRATION DESK

HIGH BOYS

10 x 10 cm

CLOAKROOM & PRESS LOUNGE

FLORAL – CONFIRMED ARRANGEMENTS

LOWER GROUND FLOOR

18 x high boy & coffee table arrangements
1 x Demoground welcome counter arrangement

GROUND FLOOR

1 x cloakroom arrangement
3 x registration arrangements
8 x high boy & coffee table arrangements
2 x main plenary stage arrangements

1ST FLOOR

1 x registration arrangement
4 x press lounge arrangements
4 x VIP offices arrangements
2 x sales 1:1 arrangements

ONSITE PHOTOGRAPHER

PHOTOGRAPHER: HELEN ABRAHAM

Onsite photographer - 08:30 and 19:30
Individual shots for Dave Rosenberg 13:00 – 13:10
Selection of photos to be edited onsite and shared with client. Full selection due by 29th October

SHOT SPECIFICATIONS: “UNLOCK GROWTH” & “VISIBILITY” AS KEY THEMES

- registration
- expo areas & sponsor booths
- NetSuite demogrounds & guests engaging with it
- customer activations
- photo booth in action & on its own
- great british bake off activation
- plenary room
- all speakers on stage during plenary
- breakout sessions & speakers
- attendees networking and having conversations during breaks
- branding

QUESTIONS

WHITEWALL